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| 2 | SUPREME COURT OF THE STATE OF NEW YORK |
| 3 | COUNTY OF QUEENS |
| 4 | - - - - - - - - - - - - - - x |
| 5 | DALER SINGH, et al, |
| 6 | Plaintiff(s), |
| 7 |  |
| 8 | -against- |
|  | Index No.: 701402/2017 |
| 9 | THE CITY OF NEW YORK, et al, |
| 10 | Defendant(s). |
| 11 | - - - - - - - - - - - - - - x |
| 12 | Date: March 1, 2019 |
| 13 | Time: 9:14 a.m. |
| 14 |  |
| 15 | CONTINUED VIDEOTAPED DEPOSITION Of MEERA JOSHI, |
| 16 | held at 33 Beaver Street, New York, New York, |
| 17 | pursuant to Notice, taken before Judeen M. |
| 18 | Denniston, a reporter and Notary Public within and |
| 19 | for the State of New York. |
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A p p e a rances:
On behalf of Plaintiff:
WOLF HALDENSTEIN ADLER FREEMAN \& HERZ LLP 270 Madison Avenue, 10 th Floor New York, New York 10016

BY: DANIEL L. ACKMAN, ESQ.
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On behalf of Defendant:
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BY: CHRISTOPHER C. WILSON, ESQ.


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S T I P U L A T I O N S
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IT IS HEREBY STIPULATED by and between the attorneys for the respective parties hereto that:

All rights provided by the C.P.L.R., and Part 221 of the Uniform Rules for Conduct of Depositions, including the right to object to any question, except as to form, or to move to strike any testimony at this examination is reserved: and in addition, the failure to object to any question or to move to strike any testimony at this examination shall not be a bar or waiver to make such motion at, and is reserved to, the trial of this action.

This deposition may be sworn to by the witness being examined before a Notary Public before whom this examination was begun, but the failure to do so or to return the original of the deposition to counsel, shall not be deemed a waiver of the rights provided by Rule 3116, C.P.L.R., and shall be controlled thereby

The filing of this original of this deposition is waived.

IT IS FURTHER STIPULATED, a copy of this


THE VIDEOGRAPHER: We are now on the record.

This is the recorded deposition of Meera Joshi taken by the plaintiffs. In the matter of Daler Singh, et al plaintiffs, versus the City of New York, et al defendants. Index number $701402 / 2017$ in the Supreme Court of the state of New York, County of Queens. This deposition is proceeding at the Taxi \& Limousine Commission, 33

Beaver Street, New York, New York, 10004, on Friday, March 1st, 2019, at approximately 9:14.

My name is Howard Brodsky and I'm the legal video specialist in association with Veritext Legal Solutions with offices located in New York, New York. The court reporter is Judeen Denniston, in association
with Veritext.
Will counsel please state their appearances for the record?

MR. ACKMAN: Daniel Ackman for plaintiff.

MR. KAUFMAN: Benjamin
Kaufman for plaintiffs.
MS. GOLDBERG-CAHN :
Michelle Goldberg-Cahn, assistant corporation counsel for the defendants.

MR. WILSON: Christopher Wilson, Taxi \& Limousine Commission for the defendants.

MS. LERNER: Jennifer Lerner, assistant corporation counsel for the defendants.

MS. GIRGIS: Sara Girgis, assistant corporation counsel for the defendants.

THE VIDEOGRAPHER: Thank you.

Will the court reporter
M. JOSHI - VOL II
please swear in the witness?
COURT REPORTER: Could you raise your right-hand?

Do you promise the testimony
you're about to give this
morning is the whole truth, nothing but the truth, subject to penalties of perjury?

THE WITNESS: I do.
COURT REPORTER: Okay. Put
your hand down.
Thank you.
 first been duly sworn by a Notary Public of the State of New York, was examined and testified as follows:

EXAMINATION BY
MR. ACKMAN :
Q. Good morning, Ms. Joshi. Are you going to be going to work for the Rudin Center after you leave the TLC?

MS. GOLDBERG-CAHN :
Objection.
A. I am a visiting scholar with the

## M. JOSHI - VOL II

Wagner School, which is part of NYU, which works with ... I think the Rudin Center is underneath Wagner.
Q. Will that be a job or just a title? Is there a salary?

MS. GOLDBERG-CAHN :
Objection. What's the relevance here? I gave you a lot of leeway the other day about asking about post-employment. I think --

MR. ACKMAN: I don't really need to explain the relevance.

You can answer the question.
A. Can you --
Q. Is that a job with a salary or just a title?
A. It is a program called the Visiting Scholars Program. It's not a salary job.
Q. Okay.
A. It's an academic program.
Q. All right. When you were at the TLC did you work with Ashwini Chhabra?
A. Yes, I did.
Q. Did you work with him closely?
M. JOSHI - VOL II

MS . GOLDBERG-CAHN :
Objection.
A. He is a deputy commissioner the same as $I$ was a deputy commissioner, and so we were colleagues and worked together.
Q. When he was at the TLC did he have communications with Uber?
A. I am not privy to every communication Ashwini Chhabra had, but I assume in the course of his work, like he had communications with a lot of our licensees, he had communications with Uber.
Q. All right. Do you know if those communications were by phone and by email?
A. I would only be speculating. I don't know how he communicated in each and every instance.
Q. Do you know if his communications with Uber were extensive?

MS . GOLDBERG-CAHN :
Objection.
A. I can't speculate as to that.
Q. Do you know if he communicated with them about Black Car licensing? M. JOSHI - VOL II
A. Again, these are questions probably more aptly directed to Ashwini Chhabra who'd have personal knowledge.
Q. Okay. Did he tell the TLC, as far as you know, that he was going to join Uber before he left the TLC?

MS . GOLDBERG-CAHN :
Objection.
A. At the time Ashwini left $I$ was chair and he did inform me that he was leaving the TLC to join Uber.
Q. How much time before he left?
A. I don't recall at this time. It may have been a month, weeks, or somewhere between two months and one week, but I don't recall specifically the time period.
Q. Did you say the other day on a television interview that the TLC, "Must be driven by the data"?

MS . GOLDBERG-CAHN :
Objection.
A. I was asked, I think, a question about the future of $T L C$ and policy making, and $I$ did say it should be driven by data in
M. JOSHI - VOL II
the context of making policy on such aspects as how to deal with for-hire vehicles and congestion. We get the trip records as a function of $T L C$ rulemaking done in the last [crosstalk] --
Q. Sorry. I'm just asking if you said that.
A. I'm giving you a complete answer. I'm giving you the context of the answer as well.
Q. Okay. Has that been your practice at the TLC to be driven by data?
A. The TLC, since $I$ began in 2014 as chair, has endeavored to get data from apps that no other city has gotten. Data specifically related to trips has increased the amount of data we've gotten from apps like Lyft and Uber from trips, again, like no other city, and we consistently use that data in formulating things like driver pay protection policies, as they relate to how the apps function.
Q. When did the data tell you that there was a crisis for medallion owners?

## M. JOSHI - VOL II

MS . GOLDBERG-CAHN :
Objection.
A. I think that the term "crisis for medallion owners" has multiple meanings in different contexts. If you could just narrow the question for me that'd be helpful.
Q. Do you think there's now a crisis for medallion owners?
A. There are many medallion owners that are in economic crisis now unable to pay back their loans.
Q. Okay. When did the data tell you that?

MS. GOLDBERG-CAHN:
Objection.
A. The data tells different things. It depends on whether lenders looked at the data or owners looked at the data.
Q. No, I'm not asking about lenders.

MS. GOLDBERG-CAHN: Mr.
Ackman, please allow the commissioner to finish her testimony.

MR. ACKMAN: No, your
M. JOSHI - VOL II

Commissioner --
MS. GOLDBERG-CAHN: You are cutting her off.

MR. ACKMAN: Is consistently not answering the questions. You should instruct her to be responsive if you want me not to cut her off.

MS . GOLDBERG-CAHN: Mr.
Ackman --
Q. Okay, I'm gonna rephrase the question.

When did the indicate to you, not to lenders, not to anyone else, that there was a crisis for medallion owners?

MS. GOLDBERG-CAHN :
Objection.
A. Over time, the data has indicated that there has been a decline in the fare box and a decline in the trip volume. Both of those affect the medallion industry negatively.
Q. When did you start noticing that?
A. We look at the data every month and
M. JOSHI - VOL II
we can see month-to-month what the changes are.
Q. Right. When did you notice that the situation had become a crisis?

MS . GOLDBERG-CAHN :
Objection.
A. Not to do your job for you, but are you asking me when did $I$ notice a decline in the trip volume?
Q. No.
A. That $I$ can give you.
Q. No, I'm not asking that. I'm asking when did you notice there was a crisis-level situation for medallion owners?

MS . GOLDBERG-CAHN :
Objection.
Just answer the question.
A. Okay. I noticed a decline in the trip volume that happened month-over-month, as well as in the fare box that's been consistent since some point in 2014 to today.
Q. When did you learn that medallion prices had been cut in half since the time of the auctions?
M. JOSHI - VOL II

MS . GOLDBERG-CAHN :
Objection.
A. Every month we post medallion transaction prices, and every month you can see the difference between the prior month. Over the months between probably, and without the reports in front of me $I$ can't date it exactly, but some point in 2014 to today the prices have continuously been on a downward spin.
Q. When did you notice they had been cut in half since the auction times?

MS . GOLDBERG-CAHN :
Objection. I think this was asked and answered.
A. I think we went over this the other day.
Q. We did not.

MS. GOLDBERG-CAHN: Same objection.
A. Could we read back the questions that were asked on Wednesday because - -
Q. No, we cannot.
A. There was a series of --
M. JOSHI - VOL II
Q. We cannot read back those questions.
A. Cut in half questions that $I$ answered.
Q. I think $I$ only made one copy of this. I'm showing you what's marked -MS. GOLDBERG-CAHN: Is that something that was previously marked?

MR. ACKMAN: What? Twelve.
MS . GOLDBERG-CAHN: A new
exhibit.
MR. ACKMAN: A new exhibit.
COURT REPORTER: We're
marking it --
MR. ACKMAN: Exhibit 12 .
(Document marked Exhibit 12
for identification as of this date by the reporter.)

MS. GOLDBERG-CAHN: We just
have the one marked exhibit copy?

MR. ACKMAN: Right.
MS. GOLDBERG-CAHN: Okay.
MR. ACKMAN: It's a very
M. JOSHI - VOL II
brief exhibit.
MS . GOLDBERG-CAHN: We're
still gonna, obviously, need a
copy.
A. Would you guys like to look at it first before $I$ answer questions on it?
Q. I'm showing you a document that's ... do you recognize that document? It's been marked Exhibit 12 .
A. I have a paper in front of me that's entitled December 2016 Medallion Sales Chart, which $I$ assume is a copy of what would appear on the $T L C$ website as the monthly chart showing every transaction that happened that month.
Q. Do you see that the prices at that point were roughly half or less than half of what they were at the medallion auctions? MS. GOLDBERG-CAHN:

Objection. Prices as to what?
MR. ACKMAN: Medallions. MS. GOLDBERG-CAHN: Which one?

MR. ACKMAN: Either one.
M. JOSHI - VOL II

Either independent or corporate.
MS . GOLDBERG-CAHN: Same
objection. You can answer.
A. I don't have a comparison document in front of me, but if you give me a comparison document $I$ 'm happy to do the math and tell you whether the difference between the prices in 2014 are 50 percent of the prices that $I$ 'm looking at on this paper.
Q. At some point, did the prices go below 50 percent of what they were at the time of the auctions?

MS. GOLDBERG-CAHN :
Objection.
A. You have asked me these questions and $I$ have repeatedly said I'm happy to do the math, but under oath I'm not gonna state 50 percent or not 50 percent, unless $I$ have an opportunity to look at two comparison prices, do the math, and then $I$ can qualify whether it is 50 percent or below 50 percent, or above 50 percent.

MR. ACKMAN: Can you mark this? I'm showing you a document M. JOSHI - VOL II that's marked Exhibit 13 .
(Document marked Exhibit 13
for identification as of this date by the reporter.)
Q. Do you recognize that document?
A. (Witness perusing document.)

MS. GOLDBERG-CAHN: DO YOu
have one for us?
MR. ACKMAN: Yeah. Here (handing.)
Q. You see that document,

Exhibit 13 ?
A. I see document marked Exhibit 13 entitled January 2019 Medallion Sales Chart, which $I$ assume is a copy of the sales chart that would appear on our website showing every medallion transaction that happened in the month of January 2019.
Q. Would you agree with me that, at this point, medallion prices were 80 percent below where they were at the time of the auction?

MS. GOLDBERG-CAHN :
Objection.
M. JOSHI - VOL II
A. I am not going to say under deposition, under oath, with certainty a mathematical statement without having the benefit of having two sets of numbers in front of me to do the calculations and provide you with the accurate answer that $I$ think you seek.
Q. We gave you the numbers the other day. Do you recognize that these numbers are less than half of what they were at the time of the auction?

MS . GOLDBERG-CAHN: Mr.
Ackman, what numbers are you referring to with the price of the auction? We talking November 2013, 2014?

MR. ACKMAN: Let me answer your question. First of all, you don't ask me questions. You can object. No speaking objections.

MS. GOLDBERG-CAHN: You need to clarify.
Q. Looking at where it says there's one, two, three, four transactions that are
M. JOSHI - VOL II
listed as non-foreclosure, two medallions each, the total is $\$ 350,000$. I'll do the math for you, it's $\$ 175,000$ per medallion. Is that less than half of what they were at the time of the auctions?

MS . GOLDBERG-CAHN :
Objection.
A. I am not going to make mathematical statements without the benefit of two sets of numbers. If the math is straightforward math I'm not sure why the question is coming to me as commissioner if it is a basic math problem that you have admitted yourself you can do that calculation.
Q. Okay.
A. I'm being deposed as commissioner, so I'm not sure why that question's coming to me if it's a basic math question.
Q. Okay. Move to strike that answer as speaking objection and nonresponsive.
A. It was an answer.
Q. Okay. At any point, did you, as commissioner, do anything in response to the decline in medallion prices?

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                M. JOSHI - VOI II
                        MS. GOLDBERG-CAHN :
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                    Objection.
    A. As the agency commissioner, we took a number of steps to increase what we believe is the primary purpose of taxi medallions, and that is to provide hailable public service and accessible service to the people of New York. In order to increase service, we wanted to make some changes to existing rule, so it's easier for owners to get their cars on the street and easier for drivers to lease them. I'll give you some examples. It's not an exhaustive list, but here are some examples of some of those steps, medallion owners ask that we get rid of the partition requirement, which we did. Medallion owners ask that we get rid of the retirement requirement, which we did.

Medallion owners asked that we get rid of a requirement that they use certain vehicles, which we did. Medallion owners asked that we work to get the transfer tax lowered, which we did. Medallion owners asked that we get rid of the distinction between
M. JOSHI - VOL II
independent and corporate medallions, which we did in working with city council. Medallion owners asked that the requirement that drivers go to school be extended to every driver and not just taxi drivers, so that all drivers would have the same threshold requirements. We did that as well and required every single app driver to take the identical education requirements that taxi drivers do.

The medallion owners asked that we open up the field of possible drivers they could use to drive taxis, so that they would have an easier time getting their cars out on the street. We worked with city council and we created the universal license, so whereas prior to 2014 medallion owners had access to about 50,000 drivers, after that change was made medallion owners had access to the total universe of drivers, 200,000 drivers. Those are some examples of things, regularly actions the agency took in order to help owners get their cars out on the street and increase service.
M. JOSHI - VOL II
Q. Did any of those actions result in an increase in medallion prices?

MS . GOLDBERG-CAHN :
Objection.
A. I'm not in a place where $I$ can give you an exact cause and effect of the relationship between a regulatory action we took, some of which gave people options, whether it took advantage of that option, their specific loan, and whether it changed their specific price. We did get feedback that medallion owners were getting an increase in drivers at times as a result, and we did get feedback that the restrictions on independent, corporate, and the reduction in transfer tax were increasing liquidity in the market, which they believed would help.
Q. Okay. Move to strike that answer. I am asking simply did any of your measures that you just listed in great detail result in an increase in medallion prices?

MS . GOLDBERG-CAHN :
Objection. Asked and answered.
Do not answer this again.
M. JOSHI - VOL II

You just answered.
MR. ACKMAN: No, no, she did not answer.

MS. GOLDBERG-CAHN: He didn't like her answer, so he moved to strike.

MR. ACKMAN: Okay, okay. All right.
Q. Okay. Did medallion owners ask that the $T L C$ impose a parity between black cars and yellow cabs, in terms of handicap accessibility?

MS. GOLDBERG-CAHN :
Objection.
A. Medallion owners made numerous asks. I don't, sitting here today, specifically recall if that was one of their asks. I wouldn't be surprised if it was. We did put, for the first time ever in the history of the TLC, as well as first in the nation, a mandate on the apps to provide accessible service. We were sued by them and we still prevailed.
Q. Sued by who?
M. JOSHI - VOL II
A. The apps. All of the apps sued us when we put an accessibility mandate on them.

MR. WILSON: Other bases sued us too.
A. Yes, other bases as well, yeah.
Q. Right. Nevertheless, there's no parity, right?

MS . GOLDBERG-CAHN :
Objection.
A. There are two different situations.

The taxi accessibility mandate is the function of a federal settlement.
Q. Okay.
A. It's a different environment --
Q. I'll withdraw the question --
A. In which that was made.
Q. That's just completely --
A. The other one was a policy that we turned into rulemaking and got passed.
Q. What percentage of yellow cabs are supposed to have handicap accessibility?

MS . GOLDBERG-CAHN :
Objection.
A. Under the settlement agreement, M. JOSHI - VOL II
which I'm sure you have seen, it's a public document and if $I$ had it in front of me $I$ would read it for you, but my recollection of that settlement agreed is by 2020, 50 percent of the yellow taxis should be accessible and individually requires, and, again, $I$ 'm doing this from recollection, $I$ don't have the document in front of me, it's publicly available, you can read it as well, that 50 percent of every incoming taxi be accessible every year.
Q. Okay. What percentage of black cars are to be accessible?

MS. GOLDBERG-CAHN:
Objection.
A. Again, there is a rule, which is public. It is in our rule book. It sets forth two different mandates. Twenty-five percent of all trips must be an in accessible vehicle or you must meet specific response times. As I stated earlier, there is no debate. The mandates for the two sectors are different circumstances. One settlement is a federal lawsuit and, two, the traditional TLC
M. JOSHI - VOL II
rulemaking process.
Q. Okay. You testified the other day that there was some document or language in the $T L C$ website that alerted the public that the TLC sales average price figures were not calculated in the normal way averages are calculated. Do you recall that?

MS. GOLDBERG-CAHN:
Objection. Are you talking about
talking about testimony at a deposition or some other interview that you're referring to?

MR. ACKMAN: I'm talking about testimony at a deposition.

MS. GOLDBERG-CAHN: Okay.
MR. ACKMAN: Is there some other testimony you've given in the last few days?

MS. GOLDBERG-CAHN: YOu
referenced an interview, so I was asking what you were talking - -

MR. ACKMAN: Right, but
M. JOSHI - VOL II
that's not testimony, Michelle. You know that. Okay, do you recall that testimony?

MS . GOLDBERG-CAHN :
Objection.
A. I know you asked me questions. What I specifically answered I'd have to go back to the transcript and read it.
Q. Okay. Do you recall saying that there was some document or language on the TLC website that alerted the public as to how sales average prices were calculated?

MS . GOLDBERG-CAHN :
Objection.
A. Again, if $I$ have the benefit of looking at my transcript $I$ can give you exactly what $I$ said. Without the benefit, I'm speculating, and $I$ don't think --
Q. Sitting here today, do you say that there was some document or language on the TLC website that alerted the public that TLC calculated average sale prices for medalions in a way that is different from the normal calculation of an average?

## M. JOSHI - VOL II

MS . GOLDBERG-CAHN :
Objection. This has been asked and answered numerous times. Q. She seems to not remember though.
A. I did not say $I$ do not remember. $I$ said --
Q. Okay, I'm asking you now --
A. That if you want me to provide you -
Q. Ms. Joshi --
A. You need to let me speak. If you want me to provide you with an accurate answer you need to provide me with the underlying documents from which to make that accurate answer.
Q. Okay. Do you recall testifying to that effect?

MS . GOLDBERG-CAHN :
Objection.
A. I recall you asking me about the averages, and $I$ recall saying it was my understanding that some way, whether it was through the website or some other manner the TLC communicated to the public that the way M. JOSHI - VOL II
averages, as called sales averages on the chart, were calculated was not exactly the same as the way a simple average was calculated. As to the exact wording and exact placement of that language $I$ said to you previously, and $I$ say again today, $I$ do not recall specifically.
Q. Okay. Were you able to find that language or that document on the TLC website since your testimony two days ago?

MS. GOLDBERG-CAHN :
Objection. Was there a requirement to do that?

MR. KAUFMAN: He didn't ask if it was a requirement.
Q. I'm asking if you found it.
A. I have a busy day. I did not --
Q. Is that a no? It's a yes or a no question.

MS. GOLDBERG-CAHN: Let her finish her testimony.

MR. ACKMAN: We're under a strict time pressure in this deposition. She consistently
M. JOSHI - VOL II
filibusters and wastes time.
It's a yes or no question.
Instruct her to answer yes or no.
A. I'm entitled to get clarification for questions if I'm answering them under oath.
Q. It's a yes or no question. Did you find the document or the language?

MS . GOLDBERG-CAHN :
Objection.
A. It is a leading question because it implies that $I$ looked for it or $I$ had an obligation to look for it --
Q. Did you look for it?
A. Neither of which was true.
Q. You didn't look for it?
A. I had no obligation to look for it. I did not look for it.
Q. You didn't find it. Okay. Now, you testified that medallion crisis had fallen by several hundred thousand dollars.

MR. ACKMAN: Let me mark this.
M. JOSHI - VOL II

COURT REPORTER: It's 14.
(Document marked Exhibit 14 for identification as of this date by the reporter.)
Q. I'm giving you Exhibit 14. Look at that one and Exhibit 13.

MS. GOLDBERG-CAHN: DO
you have an extra there?
MR. ACKMAN: Yeah.
A. I just wanna comment, $I$ have an

Exhibit 14 and an Exhibit 13, which based on my initial review look exactly the same.
Q. One is January. One is December.
A. One says January 2019 and the --
Q. Sorry, I gave you the wrong one.
A. Second says January 2019.

MS. GOLDBERG-CAHN: Do you
need December back?
MR. KAUFMAN: You have the December?

MS. GOLDBERG-CAHN: I have a December.

MR. KAUFMAN: That's the one that we're marking now. She has
M. JOSHI - VOL II
the January from before.
MS. GOLDBERG-CAHN: I just didn't know if Dan needed one.

MR. KAUFMAN: We're okay.
MS. GOLDBERG-CAHN: We're
good. That's fine.
Thank you.
Q. I'm showing you two documents. One is marked Exhibit 13, which you already identified, and another marked Exhibit 14 .

Can you identify Exhibit 14?
A. Exhibit 14 looks like a copy of a chart that would've appeared on the TLC website, listing every transaction, the price that was reported to the $T L S$ during the month of December 2018.
Q. Right. The other day you characterized the fallen medallion prices by several hundred thousand dollars. Do you stand by that characterization?

MS. GOLDBERG-CAHN :
Objection.
A. I am not clear on the correlation between you showing me these exhibits and you

## M. JOSHI - VOL II

giving me this broad statement that you're asking me to stand by. Could you please narrow the question for me?
Q. I'm asking if you still stand by the characterization that medallion prices have fallen by several hundred thousand dollars since the time of the TLC auctions?

MS . GOLDBERG-CAHN :
Objection.
A. Is there a relation between the two exhibits that you've put in front of me? Q. Yes, it shows you the prices now.

MS. GOLDBERG-CAHN: Same objection.
A. I don't have in front of me a reference document from 2014 .
Q. You saw them the other day, no?
A. I don't have photographic memory.
Q. Okay. I'll show you what was marked Exhibit 5 .
A. Do we have the Exhibit 5 from yesterday?
Q. Yes, right there.
A. Does anybody have the exhibits from
M. JOSHI - VOL II
yesterday?

MR. KAUFMAN: The court reporter took them.

THE WITNESS: Okay.
MR. ACKMAN: Yeah, let's reenter it. We'll mark it again.

MS. GOLDBERG-CAHN: Okay.
THE WITNESS: We're gonna remark this as 15?

MS. GOLDBERG-CAHN: Yes, it'll be 15.
(Document marked Exhibit 15
for identification as of this date by the reporter.)
Q. I'm showing you a document marked Exhibit 15 .
A. (Witness perusing document.)
Q. Do you recognize that document?

MS. GOLDBERG-CAHN: Take a close look.

Just for the record, is this the same at the previous Exhibit $5 ?$

MR. ACKMAN: Yes.
M. JOSHI - VOL II

MS. GOLDBERG-CAHN: Okay.
A. Okay. It's a document entitled January '14 Medallion Transfers. I presume it's a copy of what appeared on the TLC website listing every transfer that happened in January 2014, the sales price that was reported to the TLC.
Q. Okay. Now looking at those three documents, Exhibit 5, Exhibit 13, and Exhibit 14, do you stand by the characterization that medallion prices fell by several hundred thousand dollars from the time of the auctions until today?

MS. GOLDBERG-CAHN:
Objection. I don't see anything about the auctions in front of the witness.
A. I believe in January 2014 there had been auctions in 2013, but it predates any 2014 auctions.
Q. All right. I'm asking roughly the time ... the auctions were in late 2013 and early 2014. Did you not know that?

MS. GOLDBERG-CAHN :
M. JOSHI - VOL II

Objection.
A. I do know that, but that was not a question before me.
Q. Okay. Roughly the time of the auctions, January 2014 , to today, do you stand by the characterization, yes or no, that medallion prices fell by several hundred thousand dollars?

MS . GOLDBERG-CAHN :
Objection. Answer.
A. The reason why it is hard to make generalizations, and why $I$ stressed yesterday, is if you can see, for example, December 2018, there is a variety of prices ranging from $\$ 700,000$ to $\$ 235,000$, actually all the way down to $\$ 145,000$ if $I$ look at page 2. Then there is a range of prices on the document marked Exhibit 15. It's difficult to make a generalization that as a whole 50 percent when you have this variety you would need to calculate that exactly. Yes, there is a discrepancy of several hundred thousand dollars between many of the prices listed in the January 2014 document M. JOSHI - VOL II and the December 2018 document. You can also see there's incredible variety in the prices. Q. Yes. Some of them are two medallions and some of them are for one, but I'm moving to strike that answer because that's not responsive. I'm asking simply the other day you said the medallion crisis had fallen by several hundred thousand dollars. Do you stand by that characterization?
A. (No verbal response.)
Q. If you can answer it yes or no, fine. If not, we'll move on.

MS. GOLDBERG-CAHN :
Objection.
A. Asked and answered, and $I$ said it under oath. Yes, whatever $I$ said under oath, as is reflected in the transcript, is an accurate reflection of my statement. Please refer back to the transcript.
Q. All right. Are you familiar with the term bubble?

MS. GOLDBERG-CAHN :
Objection.
Q. In economics or finance?
M. JOSHI - VOL II

MS. GOLDBERG-CAHN: Same objection.
A. Yes.
Q. What does it mean?
A. I know that I've used the term bubble. When I've used the term bubble I have referenced a time when prices are artificially inflated. Often that is due to factors that .. artificially inflated and don't take into account the full panoply of factors that may affect a price.
Q. Do you say publicly, or privately for that matter, in 2014 or 2013 that medallion prices were a bubble?

MS . GOLDBERG-CAHN :
Objection.
You can answer.
Q. Let me rephrase the question. In 2013 or 2014 , did you ever say publicly that medallion prices were artificially inflated? MS . GOLDBERG-CAHN :

Objection.
A. If you have a copy of my public statements I'm happy to review it and tell
M. JOSHI - VOL II
you --
Q. I'm asking if you recall.
A. I have talked about medallion prices generally. I have talked about artificial inflation of medallion prices. I have used the word bubble. I can't tell you sitting here today the exact date, time, year of those statements and which days, which years I used the term bubble or not.
Q. Okay. I don't have any of your statements where you said bubble, other than one. That was in 2015. I'm asking in 2013 or 2014, did you use the term bubble to describe medallion prices?

MS. GOLDBERG-CAHN :
Objection. You were not --
Q. Yes or no.

MS. GOLDBERG-CAHN: Chair in 2013.
A. In 2013, $I$ was general counsel. I don't specifically recall today whether I used that term in 2014.
Q. Do you recall anyone else at the TLC using that term in 2013 or 2014?
M. JOSHI - VOL II

MS . GOLDBERG-CAHN : Objection.
A. I don't specifically recall.
Q. Do you recall anyone privately saying, within the TLC, in 2013 or 2014 that medallion prices were artificially inflated? MS. GOLDBERG-CAHN :

Objection.
A. In 2013 I was general counsel.
Q. It doesn't matter what you were. I'm asking you-
A. In 2014 I was chair, and I don't specifically recall.
Q. Okay. We know what you were. The question had to do with whether you recalled the statement, not what your job was at the time.

MS. GOLDBERG-CAHN: It might be relevant if she could answer.
Q. Okay. Now, do you recall anyone at the TLC saying that medallion prices were artificial inflated at the time of the auctions?

MS. GOLDBERG-CAHN :
M. JOSHI - VOL II

Objection.
A. There were several auctions. Which auctions are you referring to?
Q. The 2013 and 2014 auctions. The dates the auctions are known to you and to everyone in this room. Right? Do you not know the dates of the auction?
A. Again, that is not a question in front of me. You are asking me a question. I'm asking for clarification-
Q. I'm asking between ... I'm gonna clarify. I'll withdraw the last question since you think it wasn't clear.

Between November 2013 and March of 2014, do you recall anyone at the TLC characterizing medallion prices as being artificially inflated?

MS . GOLDBERG-CAHN :
Objection.
Answer to the extent you can.
A. In 2013 I was general counsel. In 2014 I was not an employee of the city of New York. I do not recall.
M. JOSHI - VOL II
Q. Did you ever discuss medallion prices with Francesco Bernizi [phonetic]? MS. GOLDBERG-CAHN : Objection.
A. Yes, $I$ believe $I$ have discussed medallion prices with Francesco.
Q. Did he ever say the medallion prices were artificially inflated?
A. I do not recall.
Q. Did he ever say medallion prices were the result of a bubble?

MS. GOLDBERG-CAHN :
Objection.
A. I do not recall.
(Document marked Exhibit 16
for identification as of this date by the reporter.)
Q. I'm showing you a document marked Exhibit 16 . Do you recognize that document?
A. This is an article that appeared in City Law in May/June 2015, which I believe was based on a talk that $I$ gave at New York Law School.
Q. What do you mean it was based on a
M. JOSHI - VOL II
talk?

MS. GOLDBERG-CAHN :
Objection. Is the whole article - -
A. Yeah. I think it continues.

MR. KAUFMAN: Yeah, because it continues.

MS. GOLDBERG-CAHN: There are some pages of this exhibit that do not include the article, other --

MR. KAUFMAN: No.
MS. GOLDBERG-CAHN: Okay.
A. I don't think so.

MS. GOLDBERG-CAHN: I'm just clarifying.
Q. Anyway, what do you mean it was based on a talk?

MS . GOLDBERG-CAHN: Same objection.
A. There's something called the City Law Breakfast Series where they have speakers give talks about topics. Usually there are agency commissioners. I was asked to give one
M. JOSHI - VOL II
of those Breakfast Series talks. Following my talk, New York Law School asked if they could reproduce what $I$ had said into an article and publish it in City Law, and I agreed.
Q. Did you write this article?

MS. GOLDBERG-CAHN :
Objection. Take a look end. Feel free to look at the end.
A. I don't see where the end is.
Q. The last page. That's what you just said. Why does she need to look at it?

MS. GOLDBERG-CAHN: I think
it answers your question pretty loud and clear.
Q. No, it doesn't.
A. It says, "Meera Joshi is the chair of the Taxi \& Limousine Commission. This article was adapted from her remarks at the City Law Breakfast on February 20th, 2015."
Q. All right, so did you write this article?

> MS. GOLDBERG-CAHN:

Objection.
A. I'm gonna stand by what's said right
M. JOSHI - VOL II
here, which was it was adapted from my remarks from the City Law Breakfast.
Q. Who adapted it?
A. To the best of my recollection, it would be a combination of me, press people, and the New York Law School.
Q. Are these your words or not.
A. These are --

MS . GOLDBERG-CAHN :
Objection.
A. A summary of ... well more than a summary. I think they're pretty much what $I$ said, but adapted, so that it's probably more conducive to appearing in an article. Often the spoken word at speeches isn't conducive to appearing in an article, so people wanna take out -- things like that, or they wanna condense certain sentences, so I assume that was the work that was done here to adapt what I said at the City Law Breakfast to make it conducive for an article.
Q. Okay. Can you look at page 65, the last page of the document? You say, fifth full paragraph on column one, "There is broad

## M. JOSHI - VOL II

recognition that an artificial bubble in medallion values existed caused by a few transactions at record-high prices, transactions which were not actually representative of the asset's value." First of all, do you know when you gave this speech from which this article was adapted?

MS . GOLDBERG-CAHN :
Objection.
A. I think it's a matter of public record. You can find them on the New York Law School website. In 2015 I would've given this speech.
Q. Okay. Actually, it says February 20 , 2015, is that right
A. It reflects that that's when I spoke there, so $I$ assume it's an accurate representation of when $I$ spoke there.
Q. Okay. When you say there is a broad recognition, who else recognized that?

MS . GOLDBERG-CAHN :
Objection.
A. Sitting here today, trying to speculate what $I$ was referring to when $I$ gave M. JOSHI - VOL II that speech in 2015, four years ago, I would assume that $I$ was talking about if there had been other press articles, if there had been commentary on parallels between the real estate marketing and the medallion market.
Q. Okay. Can you name any other person who said that there was an artificial bubble in medallion prices around this time?

MS . GOLDBERG-CAHN :
Objection.
A. I know $I$ have seen it in the press, and I've heard other people say it, but right now today $I$ can't recall exactly who.
Q. Do you recall when?
A. I put that in the same category as I know I've seen it, $I$ know I've heard it, recounted the dates and the identities I can't recall at this moment.
Q. As you sit here today, you don't know anyone else who said that there was an artificial bubble in medallion prices in February of 2015?

MS. GOLDBERG-CAHN :
Objection.
M. JOSHI - VOL II
A. I think that's a very inaccurate characterization of what $I$ said. I said -Q. It's a question.
A. I do not recall. I feel confident that $I$ heard it and saw it. $I$ do not recall the names and $I$ do not recall the dates. You have taken that sentence and turned it around into something completely different, which I don't think is ethical.
Q. Did you or anyone you know conduct an economic study, or a financial study, of medallion prices to support the characterization of medallion prices being caused by an artificial bubble?

MS . GOLDBERG-CAHN :
Objection.
A. You're gonna have to simplify the question.
Q. Let me - Okay, I'll withdraw the statement.
A. That make it very difficult to answer the question.
Q. I'm withdrawing the question.

Did you do an economic study at the
M. JOSHI - VOL II
time you wrote this article .. or the time you made this speech from which the article's adapted, which indicated that medallion prices were caused by a bubble?

MS . GOLDBERG-CAHN :
Objection.
You can answer.
A. I, personally, did not do an economic study prior to this and, as reflected in my statements, there's no reference to an economic study $I$ personally did. It says there is broad recognition.
Q. Did anyone at the TLC, as far as you know, do such a study?

MS. GOLDBERG-CAHN:
Objection.
A. All $I$ can say is people may have been looking at these prices and had different thoughts and theories as they looked at these prices, but $I$ do not recall today a specific bubble study, if that's what you're asking.
Q. Do you know anyone else in the city government as of february 2015 who had done a
M. JOSHI - VOL II
study that concluded that taxi medallion prices were caused by a bubble?

MS. GOLDBERG-CAHN :
Objection.
A. There may or may not have been. I don't, today sitting here, recall. That doesn't mean that didn't happen and $I$ certainly don't have .. . am not privy to everybody.
Q. Sitting here today --

MS. GOLDBERG-CAHN: Let her
finish her answer.
A. Can $I$ finish?
Q. I thought she was done.
A. Well, everybody usually isn't the end of a sentence. I'm not aware of everybody's duties and responsibilities within city government.
Q. Okay. Do you have any evidence, sitting here today, that there was a broad recognition that there was an artificial bubble in medallion prices?

MS. GOLDBERG-CAHN :
Objection. M. JOSHI - VOL II
A. I believe $I$ answered this. I said I was aware of other commentary that supported this view. You've asked me if $I$ remember the names and the dates, and I've told you that I do not specifically recall sitting here today.
Q. Slightly different question, based on industry economics in 2013, are you aware of any economist or financial expert who said medallion prices were not at justified levels in late 2013?

MS. GOLDBERG-CAHN :
Objection.
A. I cannot specifically recall.
Q. Do you recall any TLC person, whether you or anyone else saying that taxi prices were caused by a bubble ... sorry.

Between 2013 and 2014, do you recall
anyone at the TLC making a statement that taxi medallion prices were characterized as a bubble?

MS. GOLDBERG-CAHN :
Objection. Answer if you can.
A. I have to preface this, again,
M. JOSHI - VOI II
though it annoys you, with the fact that in 2013 I was general counsel and for several months in 2014 I was not an employee of the City of New York. To the extent $I$ am able to answer it, and $I$ was at the $T L C$, $I$ do not specifically recall. That doesn't mean it didn't happen. That doesn't mean it did happen. That just means $I$ don't specifically recall.
Q. Between the ... you left the TLC for about a three-month period between the time you were general counsel and you came back as CEO, correct?
A. Yes. We went over this --
Q. Okay.
A. On Wednesday. I don't have the exact dates. It may have been more or less than three months.
Q. During that time, did you have any conversations with anyone at the $T L C ?$

MS. GOLDBERG-CAHN :
Objection. I think you asked this already.
Q. The time that you were away?
M. JOSHI - VOL II
A. Yes, I did.
Q. Did you give interviews with people at the TLC?
A. No, I did not.

MS . GOLDBERG-CAHN :
Objection.
Q. Okay. Who did you talk to during that time?
A. I have a lot of friends at the TLC. I kept in contact with many of my friends for social engagements and other discussions.
Q. Is it fair to say, between the time you quit as general counsel and returned as chair you were well aware of events at the TLC, correct?

MS . GOLDBERG-CAHN :
Objection.
A. No, that's not fair to say.
Q. Were you following events in the taxi industry at that time?

MS. GOLDBERG-CAHN :
Objection.
A. I don't remember what $I$ was following and what $I$ wasn't following.
M. JOSHI - VOL II
Q. Did anyone at the TLC, at the time of the auctions and that was in late 2013 or early 2014, as far as you know, communicate to the public that there was a bubble in taxi medallion prices?

MS. GOLDBERG-CAHN :
Objection.
A. I don't know.
Q. Have you ever indicated that the prices paid by the winning bidders at the medallion auctions were irrational or not based on economic realities?

MS. GOLDBERG-CAHN :
Objection.
A. I need a time period.
Q. Any time.
A. I don't specifically recall using those words. I know $I$ have talked about medallion prices publicly, and I'm happy to look at any of my public statements.
Q. Do you recall there being an upset price at the medallion auctions?

MS . GOLDBERG-CAHN :
Objection. We went over this on
M. JOSHI - VOL II

Wednesday.
A. I was general counsel in 2013. There was an upset price. I presume there was an upset price in the 2014 auctions. I wasn't there for them. I wasn't involved with them. I don't know what practices were employed.
Q. Was that price artificially
inflated?
MS . GOLDBERG-CAHN :
Objection.
A. The upset price is a price that's determined by $O M B$ based on their review of transactions, and you'd have to refer to them to characterize that.
Q. I'm asking your characterization.

MS . GOLDBERG-CAHN: Same objection.
A. I can't speak to that.
Q. Okay. Do you have any experience in banking or lending?
A. Professionally?
Q. Yes.
A. Are you asking me professionally do I have any experience in --
M. JOSHI - VOI II
Q. No, I don't mean whether you have a checking account. I'm asking do you have any experience professionally in banking or lending?
A. What do you call experience? As an attorney --
Q. Have you ever worked as a - -
A. I worked at a law firm and $I$ had a client that might've ... yes, I'm sure there's some cross section there where I've worked with people who are in the lending world. I am not trained in banking and $I$ am not training in lending, and $I$ hold no certifications in either of those fields.
Q. Have you ever worked for a bank?
A. No. I have not.
Q. Have you ever given a loan to someone you didn't know?

MS. GOLDBERG-CAHN :
Objection.
A. That seems like an extremely broad question.
Q. Not to me.

MS . GOLDBERG-CAHN :
M. JOSHI - VOL II

Objection. She's not gonna
answer as to her personal
finances. I'm not gonna allow that.
Q. I'm asking if you've ever given a loan the way a bank gives a loan, as opposed to say giving a loan to a friend who couldn't pay for dinner one night?

MS. GOLDBERG-CAHN:
Objection.
A. I don't know all the ways banks give loans. Do you?
Q. Yes.
A. You know every single way a bank gives a loan?
Q. Yes. Okay --
A. I would not even begin to say $I$ had that level of knowledge.
Q. Have you ever given a loan for which there was documentation?

MS. GOLDBERG-CAHN :
Objection. You're not answering as to your personal finances.
A. This is my personal life.
M. JOSHI - VOL II
Q. Okay, well it's not your personal. MS. GOLDBERG-CAHN: You're
deposing her as the chair of the TLC.
Q. Okay, we're --

MS. GOLDBERG-CAHN: YOu
fought to get her as the chair of TLC, not to her personal --
Q. Okay, I'll withdraw the question. I'll withdraw the question. I withdraw the question.

As a lawyer, were you ever involved in investigating a bank for its lending practices?

MS. GOLDBERG-CAHN : Objection.

Answer if you can without revealing privilege.
A. I can say $I$ don't recall. That doesn't mean in my role as a lawyer working for law firms that issue did not come up.
Q. Okay. You testified that several medallion lenders have been taken over by banking regulators.
M. JOSHI - VOL II Do you recall that?

MS . GOLDBERG-CAHN :
Objection.
A. It's a matter of public record that the credit union regulators have taken over many of the credit unions.
Q. Which ones?
A. You can verify this by looking in the press. It's a matter of public record. If you're asking me to recite them off the top of my head, I'll do the best that $I$ can. It may not be an exhaustive list. I would advise you to verify it. Melrose --
Q. Never mind, I'll withdraw the question.
A. Credit Union, Monto [phonetic] Credit Union. Okay, thank you.
Q. Have any of the regulators, to your knowledge, accused medallion lenders of negligence or misconduct in their medallion lending?

MS. GOLDBERG-CAHN :
Objection.
A. Could you repeat that question?
M. JOSHI - VOL II
Q. Have any of the banking regulators, to your knowledge, accused medallion lenders of negligence, misconduct, or lack of due diligence in their medallion lending?

MS . GOLDBERG-CAHN :
Objection. To your knowledge.
A. To my knowledge, $I$ know of a public document, which $I$ believe is a part of the action where the regulators took over some of the credit unions and that takeover was based on what they phrased as unsound banking practices.
Q. Was the unsoundness of the banking practices due to the fact that they lent too much of their portfolio to medallion owners?

MS . GOLDBERG-CAHN :
Objection.
A. That could have to be a question that's more aptly answered by the regulators who did the takeover.
Q. Is the failure of these lenders and the resulting takeovers due to the failure of their collateral, specifically tax medallions?
M. JOSHI - VOL II

MS . GOLDBERG-CAHN :
Objection.
A. I don't have the expertise to answer that question. You'd have to ask the regulators.
Q. Did you say, $I$ was not exactly clear on what your meaning was the other day, that some of the lenders, whether banks or credit unions, helped cause the decline in medalion prices through their lending practices?

MS . GOLDBERG-CAHN :
Objection.
A. I would need some context and I don't --
Q. Okay, I'll--
A. You said there was a meeting another day, so I'm confused by your question.
Q. No, I'm talking about your testimony two days ago.
A. Okay.
Q. Did you say, or intend to say, that some of the lenders, whether a bank or a credit union, helped cause the decline in medallion prices through their lending
M. JOSHI - VOL II
practices?
MS. GOLDBERG-CAHN :
Objection.
A. I answered a question that you posed the other day. My answer's on the transcript, so I'd refer back to that. If you're asking me what $I$ said the other day the best representation of that is what's on the transcript from Wednesday.
Q. Well, $I$ wasn't clear of your meaning. I'll ask it again --
A. You weren't here Wednesday?
Q. I was here.
A. Then why don't you ... I'm confused. You said I didn't hear --
Q. I didn't say that. I said I wasn't clear on your meaning.
A. On my meaning.
Q. I'm asking your meaning now, do you believe that lenders helped cause a decline in medallion prices through their lending prices?

MS. GOLDBERG-CAHN :
Objection.
M. JOSHI - VOL II
A. I would need to look at the exact statement in order to understand the context in what my meaning.
Q. I'm not, sorry --
A. I'm not gonna speculate today based on memory. I have a full-time job, many things have happened between Wednesday, lots of other issues have been dealt with. If you're asking me what $I$ meant about a statement that $I$ said on Wednesday you need to show me that statement, as well as the context.
Q. Okay. Putting aside whatever you said Wednesday, I'm asking now, do you believe that some of the lenders helped caused the decline in medallion prices through their lending practices?

MS. GOLDBERG-CAHN:
Objection.
A. It is my understanding that many of the lenders engaged in what has been called by the regulators unsound banking practices, and my assumption would be that that had a relationship with their ability to service
M. JOSHI - VOL II
those loans and stay in business.
Q. That's not what $I$ asked. Move to strike. I'm asking if you think the lenders' banking practices helped cause the decline in medallion prices?

MS . GOLDBERG-CAHN :
Objection.
A. It's an extremely broad statement you're asking me to agree to. I have said already on the record, and in the press, my thoughts on the lending practices, which are demonstrated through the court documents, which say there were unsound banking practices that may have made these loans unstable.
Q. Do you believe the unsound banking practices led to the decline in medallion prices?

## MS . GOLDBERG-CAHN :

Objection.
A. I am not an economist. You can look at a corollary in something like the housing market and there is public record of banking practices and decline in value. M. JOSHI - VOL II
Q. When you say you're not an economist, does that mean you have view as to whether banking practices did or did not lead to medallion price decline?

MS. GOLDBERG-CAHN: Objection.
A. I generally, because the world is a complex place, never attribute one thing to exactly the result. You continue to ask me did this equal that and $I$ continue to tell you there's multiple factors in the world that end up in a result.
Q. Okay. Have you heard anyone --
A. I'm not gonna be able to answer a question like that.
Q. Have you ever heard anyone else at the $T L C$ say that bank or credit union lending practices led to the decline in medallion prices?

MS. GOLDBERG-CAHN: Objection.
A. For years at the TLC $I$ was general counsel, so those conversations have a different tenor. Then since $I$ came back in 2014 there's many conversations about medallion prices. I don't specifically recall M. JOSHI - VOL II
anybody saying the words that you've just recounted to me.
Q. Not in those specific words, but words to that effect?
A. I don't specifically recall words to those effects. That doesn't mean they weren't said. That doesn't mean they were said. It means $I$ don't specifically recall today as I sit here.
Q. Have you ever heard anyone else in city government, other than your counsel here, say that medallion lending practices led to the decline in medallion values?

MS . GOLDBERG-CAHN :
Objection.
A. Time period?
Q. I'll rephrase the question. Have you ever heard anyone else in city government, other than your counsel here, indicate that lending practices led to the decline in medallion practices?

MS . GOLDBERG-CAHN :
Objection.
A. I don't specifically recall. Again, M. JOSHI - VOL II
that doesn't mean those conversations didn't happen. There's lots of conversation about medallion prices and the fluctuations, but specifically as you phrase it I don't specifically recall those words being uttered in that sequence.
Q. Have you ever heard anyone employed by any of the lenders, by that $I$ mean medallion lenders, who you testified you met with, say that their practices led to the decline of medallion prices?

MS. GOLDBERG-CAHN :
Objection.
A. Again, $I$ don't specifically recall. There was lots of discussion about decline in medallion prices and lending practices, whether there was a direct causal relationship, that that statement was made by one of those lenders $I$ don't recall as I sit here today?

MS. GOLDBERG-CAHN: Can we take a break shortly?
Q. Yeah. Have you heard anyone else, outside of city government, voice that
M. JOSHI - VOL II
opinion?
MS. GOLDBERG-CAHN :
Objection.
A. There's press coverage on this subject, which, again, sitting here today $I$ don't specifically recall the press coverage, but there is press coverage on the subject. I think that would qualify as an answer to your question, which is have you ever heard anyone else talk about this. One example would be, yes, there's press coverage of it.

MS. GOLDBERG-CAHN: Can we
take a break now please?
MR. ACKMAN: Sure.
MR. ACKMAN: Yeah, one second.

THE VIDEOGRAPHER: The time is --

MR. ACKMAN: We're not gonna take $a$ break just yet.

MR. KAUFMAN: Just one more question.
Q. Are you aware of any empirical study that linked medallion lending practices to a
M. JOSHI - VOL II
later decline in medallion prices?
MS. GOLDBERG-CAHN :
Objection.
A. There may be out there. Lots of people have studied this. Sitting here today, I don't specifically recall. That doesn't mean $I$ haven't seen one. That doesn't mean it doesn't exist. It means sitting here today in 2019 I don't specifically recall.

MR. ACKMAN: Wanna take a break?

MS. GOLDBERG-CAHN: Yeah.
THE VIDEOGRAPHER: The time
is 10:05. We are off the record.
(Whereupon, a short recess was taken.)

THE VIDEOGRAPHER: The time is 10:15. We are on the record. BY MR. ACKMAN:
Q. Okay, Ms. Joshi, when did you come to realize that there was an artificial bubble in medallion prices?

MS. GOLDBERG-CAHN :
Objection.
M. JOSHI - VOL II
A. I'm gonna refer to my statements that were reproduced in this city law where I say there is broad recognition that an artificial bubble in medallion prices existed causing a few transactions at record highs, transactions that were not actually representative of the assets value. So I think that answers your question and this is dated February. It's from a talk in february $20 t h, 2015$.
Q. Yes. You made the statement in February of 2015 .
A. Yeah.
Q. When did you come to realize this fact or this ... I wouldn't say fact, when did you come to have this understanding?
A. I don't specifically recall.
Q. It wasn't the same day you made the speech, was it?
A. I assume it is prior to me making the speech. I don't specifically recall the distance in time between that conclusion and this speech.
Q. Was the first time you made this
M. JOSHI - VOL II
kind of statement publicly?
MS . GOLDBERG-CAHN :
Objection.
A. I don't specifically recall. I'd have to do a review of my public statements to be able to answer that accurately.
Q. All right. Do you believe that people would have purchased taxi medalions at auctions had they known that TLC would allow the number of Black cars to triple?

MS . GOLDBERG-CAHN :
Objection.
A. I can't speculate on why people make investment decisions.
Q. Had potential buyers known that TLC would allow the number of Black cars to triple or quadruple you think they would have bid at the auctions?

MS . GOLDBERG-CAHN :
Objection.
A. The TLC didn't allow the number of would allow the number of Black cars to triple. The TLC is jurisdictionally bound to allow every Black car license .. give M. JOSHI - VOL II everybody who meets the requirements a Black car license. Only City Council had the authority to stop the issuances of Black car licenses. So TLC had to by rule issue the amount of licenses that equal the amount of qualified applicants.
Q. To that point, did anyone since early 2014 make the case to the TLC that the Uber bases were not really qualified to be licensed as Black car bases?

MS . GOLDBERG-CAHN :
Objection.
A. I don't specifically recall. I'm sure there was discussions about the increase in cars and as they relate to the bases, but I don't specifically recall what the details of each and every one of those discussions. It was a time of great growth.
Q. I'm not talking about the details, I'm talking about generally. Do you recall anyone saying to you, any chair of the TLC that the Uber bases being licensed despite their not qualifying for Black car licenses?

MS . GOLDBERG-CAHN :
M. JOSHI - VOL II

Objection.
A. Lots of people made lots of statements, so $I$ would not at all be surprised if someone made a statement along those lines to me.
Q. Do you recall saying in a recent Crane's breakfast that by the summer of 2018, a report by two economists commissioned by the TLC found over the last three years driver income has steadily decreased as a rapidly growing number of drivers competed for trips. Today drivers make less than the equivalent of minimum wage.

Do you recall saying that?
MS . GOLDBERG-CAHN :
Objection.
A. I recall speaking at a Crane's Breakfast. I believe it's recorded, so I'd refer to that transcript of that video for the exact statements. $I$ know that $I$ covered the topic of the economists' study.
Q. Okay, who were the economists?
A. James Parrot and Michael Reich.
Q. And they work for the TLC?

## M. JOSHI - VOL II

MS . GOLDBERG-CAHN :
Objection.
A. No they do not.
Q. Who do they work for?

MS . GOLDBERG-CAHN :
Objection.
A. James --
Q. How do you spell the names?
A. I believe this is all public record. You've called me as the Commissioner to spell the name of an economist who works at Berkeley whose name is all over a report.
Q. Well, I'm not aware of that report. That's what I'm asking about.
A. You're not aware of a report that was on the front page of the New York Times? Q. No.
A. Okay.
Q. Okay. Anyway, do you not want to spell the name? Any objection to that?
A. I'm objecting to your actual motivation for bringing me here if actually what you're asking me to do is spell the name James, but $I$ will. J-A-
M. JOSHI - VOL II
Q. No, not James. The last name --
A. ... M-E
Q. You don't need to spell James.
A. ... S.
Q. Okay.
A. Parrot, $P-A-R-R-O-T$.
Q. Okay, right. Now, and who's the other economist?
A. Michael Reich.
Q. And they work for?
A. Would you like me to spell that?
Q. $\quad \mathrm{R}-\mathrm{E}-\mathrm{I}-\mathrm{C}-\mathrm{H}$ ?
A. $\mathrm{R}-\mathrm{E}-\mathrm{I}-\mathrm{C}-\mathrm{H}$ is the last name for Michael Reich.
Q. Okay, I just spelled it. Anyway, now --

MS. GOLDBERG-CAHN: Just try and answer his questions.
Q. They're both at Berkeley?
A. Michael Reich works at Berkeley.

James Parrot works at The New School.
Q. And you say this report is a publicly well-read report?

MS. GOLDBERG-CAHN :
M. JOSHI - VOL II

Objection.
A. Yes it is.
Q. Did you realize that driver incomes had fallen before you read this report?

MS. GOLDBERG-CAHN :
Objection.
A. Yes, I did.
Q. When did you start to realize that?
A. Probably by early 2016 and much of this $I$ believe is in public testimony as well. We began to see drivers complaining to us about a decrease in income as a result of unilateral fare cuts that were taken by Uber and Lyft.
Q. Did you also say recently that the recently enacted cap on Black cars was enacted too late?

MS. GOLDBERG-CAHN :
Objection.
A. I'll let my public statement stand for themselves.
Q. Okay, do you believe it was enacted too late?

MS. GOLDBERG-CAHN :
M. JOSHI - VOL II

Objection.
A. I said and I believe I've said this publicly as well, it was at the Crane's Breakfast that the 2015 cap, if there was more that could have been done to have that cap introduced in 2015 that I believe it would have been a positive step.
Q. Did you push for a cap being enacted earlier than it was?

MS. GOLDBERG-CAHN :
Objection.
A. I testified --

MS. GOLDBERG-CAHN: What cap
is there now? It was ... what are you talking about?
Q. I think she knows what I'm talking about.

MS. GOLDBERG-CAHN: I want to clarify the record, Mr. Ackman.
Q. Okay. There's now a cap on the number of Black cars that can be licensed, correct?

MS. GOLDBERG-CAHN :
M. JOSHI - VOL II Objection.
A. There is a local law that creates a one year pause on our ability to issue licenses for Black car vehicles with the exception for accessibility and for neighborhoods of need.
Q. And do you believe that that cap should have been enacted earlier?

MS . GOLDBERG-CAHN :
Objection.
A. It's a matter of public record. I'm sure you've got a copy of it. In my testimony in 2015 I testified heartily in support of limiting our ability to issue Black car licenses before the City Council.
Q. And was that because of congestion issues or driver income issues?

MS . GOLDBERG-CAHN:
Objection.
A. There was more than one reason for my advocacy for that local law at that time in 2015 and $I$ believe my public testimony would probably have some of those reasons in it. M. JOSHI - VOL II
Q. If a Black car base had say a 1000 cars but only 10 of the car owners were parties to a cooperative agreement, should that base be licensed?

MS. GOLDBERG-CAHN :
Objection, calls for legal conclusion.

You can answer, if you can.
A. You asked me something similar like this on Wednesday and I'll give you what $I$ believe was my answer, but my transcript will actually have the exact answer --
Q. Okay, that's not what I'm asking.
A. In order to be licensed --

MS. GOLDBERG-CAHN: Let her
finish answering the question.
A. ... by the TLC you must give a showing cooperative, little C cooperative and our licensing division has a process that they follow and I've confidence that they followed the process and that the process was the appropriate process.
Q. Okay, we've heard testimony that the license division checks only whether 10 cars M. JOSHI - VOL II are party to a cooperative agreement. Do you believe that if only 10 out of 1000 cars are parties to cooperative agreement, that base should be licensed?

MS . GOLDBERG-CAHN :
Objection.
A. I defer to the discretion and the wisdom of the licensing division on what practices they employ to ensure that people meet the licensing requirements. So I believe that if licensing made that decision it was the appropriate decision to make in deference to their expertise.
Q. Other than agreeing with everything licensing does, do you have a personal view of whether a base that has 1000 cars but only 10 are parties to a cooperative agreement should be licensed?

> MS. GOLDBERG-CAHN:

Objection.
A. I did not say $I$ agree with everything a licensing division does, but as the leader of an organization you do defer to the subject matter experts that lead each of M. JOSHI - VOL II your divisions. I defer to licensing and my opinion on what the right course of action is based on the experts in this area, which is the licensing division and the proof that they show to licensing on whether or not you are a cooperative, based on their expertise is adequate.
Q. Okay, move to strike that answer as nonresponsive. I'm asking simply this. If a base has 1000 vehicles and only 10 are parties to a cooperative agreement and the other 990 are not, should that base be licensed.

MS . GOLDBERG-CAHN :
Objection, calls for legal conclusion.

Answer to the extent you can.
A. This is a hypothetical question, licensed by whom-
Q. Well, the TLC.
A. .. and what are the rules governing cooperative?
Q. By the TLC.
M. JOSHI - VOL II

MS . GOLDBERG-CAHN: Or franchise.
A. They have to meet the requirements of the cooperative. If somebody comes in and is not able to meet those requirements and not able to make a demonstration, no they should not be licensed by the TLC.
Q. Right and if they have 1000 cars and only 10 of them are parties to a cooperative agreement, have they met the TLC requirements?

MS . GOLDBERG-CAHN :
Objection.
A. That fact has to be brought to the attention of the TLC in order for the TLC to make a decision.
Q. Yeah, can't answer the question. If the parties to a cooperative agreement ... Sorry, let me rephrase the question. There's an entity that a cooperative corporation that controls a base and it say, has a 1000 members and if none of those members have any equity in the corporation is that a true cooperative?
M. JOSHI - VOL II

MS. GOLDBERG-CAHN :
Objection, calls for legal
conclusion, asked and answered several times.
A. I believe it was asked and answered. It depends on what the controlling definition of cooperative is and whether or not those are elements of the controlling definition.
Q. Do you know what definition of cooperative the TLC uses?

MS. GOLDBERG-CAHN :
Objection.
A. I don't know that it is clear what the controlling definition of cooperative is. Q. Do you know where that definition can be found?

MS. GOLDBERG-CAHN: Objection, asked and answered, calls for legal conclusion.
A. I know that the word cooperation is used in our rules and in other state and local law, sometimes with a lower $C$ making it difficult to determine where the underlying provisions that designate what the M. JOSHI - VOL II requirements are.
Q. Well, is the definition of cooperative found in the TLC rules or somewhere else?

MS. GOLDBERG-CAHN :
Objection, you're starting to harass the witness. We've asked this over and over and over. Can you put definitions in front of her, rules in front of her, what are you talking about?
Q. You can answer.

MS. GOLDBERG-CAHN: She's not the general counsel, she's not gonna reveal privilege.
Q. You can answer.
A. You showed me exhibits yesterday. One was the add code, one was the rules, two may have been the rules, I'm doing this from recollection, and $I$ think as you pointed out the word cooperative is used in all three of those and there may have been a fourth exhibit you showed me as well.
Q. Yes, I did show you exhibits where
M. JOSHI - VOL II
the word cooperative is used. I'm asking you where that word is defined, if you know.

MS. GOLDBERG-CAHN :
Objection, answer if you can.
A. I don't specifically know as I sit her today where that word is defined as it's used in TLC rules and as it's used in the add code.
Q. Let me show you again the document that is marked as Exhibit 11 .

MS. GOLDBERG-CAHN: This is
from Wednesdays?
Q. Yeah, it's from Wednesday.
A. Do we have to reintroduce it as a new --
Q. No we don't.
A. ... or do you have copies of it?

MS. GOLDBERG-CAHN: I don't
know if we have a copy of it.
MR. ACKMAN: Yep.
MS. GOLDBERG-CAHN: Okay.
A. Well we don't have the actual exhibit from Wednesday.
Q. That is the actual exhibit.
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MS. GOLDBERG-CAHN: That's a copy of the actual --
A. That's a copy of the actual exhibit.

MS. GOLDBERG-CAHN: It's not the marked exhibit.
Q. They're all copies.

MS. GOLDBERG-CAHN: Right, but you're representing [crosstalk] --
A. You're representing this as the actual-
Q. Yes, exactly.
A. Okay.
Q. See the first name on the list, Grun, LLC?
A. Yes I do.
Q. Do you have any basis for believing that Grun LLC is a cooperative as defined by the cooperative corporation law?

MS. GOLDBERG-CAHN :
Objection.
A. The only thing $I$ know from this list is that Grun LLC has met the requirements necessary to become a Black car base, which
M. JOSHI - VOL II
is why they show up on the current Black car base list.
Q. Do you know how they met the requirements of the cooperative corporation law?

MS. GOLDBERG-CAHN :
Objection.
A. No, I do not specifically know. It is not my daily responsibility. It is the responsibility of the licensing division to monitor the exact requirements for licensure.
Q. What about the next one, Zen New York, LLC.

MS. GOLDBERG-CAHN: I don't think that's the next one.
Q. I'm sorry, what is the next one on the list there?
A. Sechs NY LLC
Q. Okay, $\mathrm{S}-\mathrm{E}-\mathrm{C}-\mathrm{H}-\mathrm{S}$.
A. $\mathrm{S}-\mathrm{E}-\mathrm{C}-\mathrm{H}-\mathrm{S}$.
Q. Do you have any way of knowing whether Sechs NY LLC is a cooperative consistent with the requirements of the cooperation's law ... of the cooperative --
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MS . GOLDBERG-CAHN :
Objection, she's not here testifying as -

MR. ACKMAN: I haven't
finished saying the question.
MS . GOLDBERG-CAHN: ... a
lawyer.
Q. That's okay. Do you have any basis for knowing whether Sechs at New York, LLC is a cooperative corporation consistent with the language of the cooperative corporation law?

MS. GOLDBERG-CAHN :
Objection, answer if you can.
A. I can't answer that question. All I can tell you is they appear on a list of current Black car bases.
Q. Now you said that you get trip reports, which indicate from where a trip was dispatched, is that correct?

MS . GOLDBERG-CAHN :
Objection.
A. The TLC receives reports from all FHV bases that provide information, the date, time and location of the pickup.
M. JOSHI - VOL II
Q. Apart from those reports, does the TLC have any way of knowing whether the trip was actually dispatched from the base listed? MS . GOLDBERG-CAHN :

Objection.
A. The 900-some bases that are licensed by the $T L C$ must, with their reports, give us the name of the dispatching entity who must be a licensed base.
Q. Is the first base licensed by two Uber actually a luxury limo base?

MS . GOLDBERG-CAHN :
Objection.
A. I don't know whether this .. what the time period from this is, so $I$ don't know if they're still valid, they still exist, or they don't. I don't know if they were a Black car base who changed to a luxury base. I don't know if we put the ... which, there's another possibility luxury bases may appear also on the Black car base. So there's not enough information from here for me to give you an answer to that.
Q. Do you know if Uber has any luxury
M. JOSHI - VOL II
limo bases currently?
MS . GOLDBERG-CAHN:
Objection.
A. I don't know, they may.
Q. Do you know if Uber-
A. They have many bases. We have 900 bases. As CEO of the Taxi Limousine Commission, $I$ don't know the exact categorization of the 900 bases that we license.
Q. Do you know if Uber livery bases?

MS . GOLDBERG-CAHN :
Objection.
A. You did ask me this yesterday. I replied yesterday, "Yes, to my knowledge they do." I may not be correct. Again, I don't have the exact knowledge of the categorization and the status of the 900 plus bases that the TLC licenses.
Q. Do you recall testifying to the City Council on June $2013 \ldots$ sorry, June 30,2015 that for-hire vehicles stand alone in the private for-hire world as the sector without meaningful growth oversight mechanism?
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MS. GOLDBERG-CAHN:
Objection.
A. Can you provide me the date again of that --
Q. June 30 , 2015.

MS. GOLDBERG-CAHN : Same objection.
A. That $I$ am guessing is in the context of a hearing in support of a local law. The testimony is public. If you want to show me the testimony $I$ 'm happy to read to it and verify that it is my statement.
Q. I'm only asking if you recall making the statement.
A. It was four years ago. I can't tell you whether $I$ made the exact statement or not without looking at my testimony.

MS. GOLDBERG-CAHN: Are we marking that?

MR. ACKMAN: Yeah, yes.
MS. GOLDBERG-CAHN: What is
that ... are we marked
MR. ACKMAN: 17 .
(Document marked Exhibit 17
M. JOSHI - VOL II
for identification as of this date by the reporter.)

MS. LERNER: Do you have an extra?

MR. ACKMAN: I think so.
MS. GOLDBERG-CAHN: Does it
have ... is this the entire testimony or an excerpt.

MR. ACKMAN: The first page.
MS . GOLDBERG-CAHN: The
first page of testimony.
MR. ACKMAN: Actually I have
the second page too if you'd like.

MS. GOLDBERG-CAHN: Is that part of the marked exhibit?

MR. ACKMAN: No, we'll just mark the first page.

MS. GOLDBERG-CAHN: Okay. So
for the record it's the first page of the testimony.
Q. Ms. Joshi, if you look at Exhibit 17, which is in front of you, is that correct?

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A. Yes.
Q. Do you recognize this document?
A. This looks to me like page 1 of the written testimony that was submitted by the TLC on June 30,2015 of my testimony.
Q. All right, the bottom of that page, it says, UUnlike other TLC regulated industries, there is no real growth control mechanism in the FHV industry." You see that?
A. Yes $I$ see those words.
Q. What do you mean by growth control mechanism.
A. I think if you go on you get the explanation there. So there's no real growth control mechanism in the FHV industry. For yellow taxis the number of medallions is set by state and local law, so that's growth control for yellow taxis. For green taxis the number of permits that can be issued is set by state law and findings from a market analysis TLC performed between each issuance period, so that's growth control for the green taxis.
A. For commuter vans new authorities M. JOSHI - VOL II
are subject to DOT review of community needs and TLC approval. That's growth control for the commuter van industry, but for FHVs TLC currently has no authority to limit the number of licenses. So that's the explanation of the lack of a growth control mechanism for that sector and the emphasis is they stand alone in the private for-hire world as the sector without a meaningful growth oversight mechanism.
Q. So when you say growth oversight mechanism you're referring to caps in the law on the number of licenses?

MS . GOLDBERG-CAHN:
Objection.
A. I'm referring to authority or a provision either in state or local law or at the agency level that allows there to be a limit to the number of licenses.
Q. Is the franchise cooperative requirement in a Black car rules a growth oversight mechanism?

MS . GOLDBERG-CAHN :
Objection, $I$ think that calls
M. JOSHI - VOL II
for a legal conclusion and
[crosstalk] --
A. Yeah, I think that is a legal conclusion.
Q. Well, you're a lawyer, right?

MS . GOLDBERG-CAHN :
Objection, she's testifying [crosstalk] --
A. I'm not here as a lawyer. I'm here specifically called because you said you needed the CEO of the Taxi and Limousine Commission to answer questions, only the CEO of the Taxi Commission, but a legal conclusion like that could be answered by a lawyer.
Q. For the record that is not true. We said you had relevant testimony in both your capacities, and you are a lawyer. Now, I'm gonna ask again. As the CEO of the TLC do you see the franchise cooperative requirement in the Black car rules as a growth control mechanism.

MS. GOLDBERG-CAHN :
Objection.
M. JOSHI - VOL II
A. I would give the opinion today that, no, it does not qualify as an adequate growth control mechanism, similar to the ones that are define for yellow taxi, green taxi, and commuter vans.
Q. It's not an adequate growth control mechanism?

MS . GOLDBERG-CAHN :
Objection.
A. It is not a growth control mechanism like you have that $I$ defined for yellow taxi and green taxi, which sets out a limit to the number of permits that can be added. That cannot --
Q. Yes, it's not hard capped, agreed.
A. Yes, so it's not a growth control mechanism.
Q. My question is, is it a growth control mechanism despite not being a hard cap?

MS. GOLDBERG-CAHN :
Objection.
A. I do not view it as a growth control mechanism that is useful for a transportation
M. JOSHI - VOL II
regulation.
Q. And would it be a growth control mechanism if the TLC actually adhered to the cooperative corporation rules?

MS . GOLDBERG-CAHN :
Objection, answer if you can?
A. The TLC adheres to licensing requirements and in a process by which they determine whether people meet licensing requirements. So $I$ don't think $I$ can answer your question 'cause it has an embedded implication in it that ...
Q. If the $T L C$ required that so called cooperatives had voting rights for the members and equity for the members and that the members elected officers and directors, if they did all those three things, would the co-op requirement be a growth control mechanism?

## MS . GOLDBERG-CAHN :

Objection.
A. This is a hypothetical as it assumes that there's a controlling provision on cooperation, but again, $I$ think in my view, a M. JOSHI - VOL II growth control mechanism is something that takes away an agency's discretion. If you met all of the requirements in the cooperative and we have to give you a license, it is not a growth control mechanism because you can still meet the requirements. A growth control mechanism is even if you meet all the requirements there's a point at which we will not give you a license because there is a limit to the number of licenses we will give. So, in that sense I'd say, no, it is not a growth control mechanism.
Q. If the $T L C$ requires strict compliance with the cooperative corporation law as to any entity that claimed to be a cooperative, would that be a growth control mechanism?

MS . GOLDBERG-CAHN :
Objection, she just answered.
A. You just asked me that question and I said a growth control mechanism is something that says regardless of meeting all the requirements you're not entitled to a license 'cause there's a limit. Under the
M. JOSHI - VOL II
hypothetical you have provided, if people continue to meet all the requirements, the TLC still does not have the authority to not issue that license, so $I$ don't qualify that as a growth control mechanism.
Q. Ms. Joshi, do you recall there being a study by the mayor's office in 2016 about medallions and congestion?

MS . GOLDBERG-CAHN :
Objection.
A. Yes I do.
Q. Did you participate in the drafting of that study?

MS. GOLDBERG-CAHN:
Objection.
A. No I did not.
Q. Were you given copies of the study to comment on prior to it being published? MS . GOLDBERG-CAHN :

Objection.
A. I don't specifically recall, but $I$ don't recall being given a copy of the study prior to it being published for my comments or input.
M. JOSHI - VOL II
Q. Okay.

MS. GOLDBERG-CAHN: That was for the ....
(Document marked Exhibit 18 for identification as of this date by the reporter.) MS. GOLDBERG-CAHN: What's the number on this one?

MR. ACKMAN: 18 .
MS. GOLDBERG-CAHN: Okay.
Q. Ms. Joshi, I'm showing you a document that's been marked Exhibit 18 . Do you recognize this document?
A. This is a 2016 report called For Hire Vehicle Transportation Study issued by the Office of the Mayor for the City of New York.
Q. Have you seen this report before?
A. Yes, I saw it once it was published in January of 2016.
Q. And the TLC was not given ... Well, let me rephrase that. You were not given an opportunity to comment on this study prior to it being published?
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MS . GOLDBERG-CAHN :
Objection, she answered that, I think.
A. I did answer that. No, $I$ was not.
Q. Do you know if anyone else at the TLC was given a copy and given an opportunity to comment?
A. I don't know.
Q. Okay, I'm gonna read from page 7.
A. Okay.
Q. The second column, first paragraph.

MS. GOLDBERG-CAHN: Give us a chance to get there please.

MR. ACKMAN: Sure.
MS. GOLDBERG-CAHN: Is this the entire study? I'm just asking.

MR. ACKMAN: It is.
A. I believe it is.

MS. GOLDBERG-CAHN: Okay.
Q. So, as a result of the technological advances that have --
A. I'm sorry, can you just point me to which paragraph you're reading from?

## M. JOSHI - VOL II

Q. Sorry. Page 7, second column, paragraph 1 .
A. As a result, okay.
Q. Okay. "As a result of the technological advances that have occurred in the for-hire vehicle sector, once distinct regulatory categories are now blurring and causing more direct competition for drivers and passengers." Do you agree with that statement?

MS. GOLDBERG-CAHN: Objection.
A. "As a result of the technological advances that have occurred in the for-hire vehicle sector, once distinct regulatory categories are now blurring and causing more direct competition." I guess the more direct competition is from for drivers and passengers.
A. So I don't know exactly 'cause there's different ways you can read this. What $I$ can say is certainly there's sector definitions over the last years, which has coincided with people using apps, which is
M. JOSHI - VOL II
the technological advance $I$ assume they're referring to here, have certainly blurred.
Q. So you don't dispute that statement?
A. I can't say sitting here right now reading it that $I$ know exactly which words qualify which. I don't dispute that there's being a blurring of the sectors.
Q. It goes on. "Where there were once yellow and green cabs that took on passengers through street hails and Black cars in livery that did not, these lines are no longer so clear." Do you agree with that statement?

MS. GOLDBERG-CAHN :
Objection.
A. I wasn't involved in the drafting of this, so $I$ don't know what --
Q. I'm asking if you agree with it.
A. What $I$ can tell you, which I think is what they're getting at is ... let me see - -

MS. GOLDBERG-CAHN: That's okay.
A. ... "Where there were once yellow and green cabs that took on passengers
M. JOSHI - VOL II
through street and Black cars in livery that did not, these lines are no longer so clear." I don't know what they're referring to here. Q. Okay, so you don't agree or disagree?

MS . GOLDBERG-CAHN :
Objection.
A. Right, $I$ don't think $I$ have enough understanding of what they're referring to.
Q. So it goes on, "Through the use of apps that let customers e-hail and summon edispatches, yellow and green cabs Black cars and livery cars are now in direct competition for the same passengers." Do you agree with that statement?

MS . GOLDBERG-CAHN :
Objection.
A. What's the question?
Q. Do you agree with the statement?
A. Again, their phrasing of words is a little confusing to me, but it is true and maybe if this is what they're trying to say, that many taxi passengers chose to travel using apps like Uber and that did create
M. JOSHI - VOL II competition for the taxi market.
Q. In the next paragraph it says, "Black cars mainly serve corporate clients through advance bookings, primarily Manhattan."

MS. GOLDBERG-CAHN: Where are you Mr. Ackman.
Q. The last paragraph, right under the paragraph $I$ was just reading. "Black cars mainly serve corporate clients through advance bookings, primarily Manhattan. With the advent of app-based dispatching, Uber share of the FHV market has risen sharply. Despite the introduction of e-hail apps, yellow cabs have seen their passenger volume decline."

Do you agree with that statement?
MS . GOLDBERG-CAHN :
Objection.
A. I don't know without looking at sort of where all the Black cars ... like I don't know what they were looking at when they made their first statement. I can tell you, yeah, generally with the rise of Uber, e-hail...
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yellow cabs volume have declined.
Q. Okay, can you go to page 5.
A. You'd like me to go there?

MS. GOLDBERG-CAHN: Go back.
A. Page 5. Okay.
Q. See, I'm ... we'll come back to this.
A. Okay.

MR. ACKMAN: Let's take a two minute break or a five minute break and we'll ...

MS. GOLDBERG-CAHN: Okay, great.

THE VIDEOGRAPHER: Time is 10:47. We are off the record.
(Whereupon, a short recess was taken.)

THE VIDEOGRAPHER: The time is 10:56. We are on the record. BY MR. ACKMAN:
Q. Ms. Joshi, looking at page one of the ... Or the for hire vehicle transportation study.
A. Exhibit 18?
M. JOSHI - VOL II
Q. Exhibit 18 , yes. Looking at the last paragraph on that page, "Since the rise of edispatch services have blurred the traditional line between medallion cabs or --service"-
A. Where are you?

MS. GOLDBERG-CAHN: Is this the second sentence in the last paragraph? Is that what you're -
Q. Page one.
A. Page --
Q. Second sentence of the last paragraph.
A. Sorry. Okay. I didn't see it.
Q. "The rise of e-dispatch services have blurred the traditional line between medallion cabs, which can offer street hail service, and non-taxi for hire vehicles that offer a prearranged service."

Do you agree with that statement?
A. "The rise of e-dispatch ... " So, there's terms in here that I'm not familiar with. They were used by the authors, so I'm
M. JOSHI - VOL II
not quite sure what they mean. "The rise of the e-dispatch service have blurred the traditional line between medallion cabs, which can offer street hail service, and nontaxi for hire vehicles that offer prearranged service." I can't speculate what they were intending to mean. What $I$ can tell you is that passengers who previously would have taken medallion cabs have began to take, and the service became more popular, take the app-based services like Uber.
Q. Let me ask you. You say you didn't get a copy of this report before it was published, but did you get one after?
A. Yes, I did get one after.
Q. And did you ever discuss it with anyone at the mayor's office?

MS . GOLDBERG-CAHN :
Objection.
A. I don't recall.
Q. Did you ever discuss it with anyone at the TLC?

MS. GOLDBERG-CAHN :
Objection.
M. JOSHI - VOL II
A. I don't recall specifically, but I'm sure we did.
Q. Do you ever recall saying that this study was wrong in some way?

MS . GOLDBERG-CAHN :
Objection.
A. I don't specifically recall what words, but I'm sure we talked about the content of the study.
Q. Yeah, $I$ know. But did you say it was wrong?

MS . GOLDBERG-CAHN :
Objection.
A. The study covers many different things. What are you referring to when you say "wrong"?
Q. I'm asking, do you recall, after reading this study, which was published by the mayor's office, ever saying to anyone at the TLC that there was something wrong about this study?

MS . GOLDBERG-CAHN :
Objection.
A. I'm gonna answer the question as M. JOSHI - VOL II
best $I$ can. I remember thinking that $I$ don't know how they got to these conclusions. Because we weren't involved in it, and $I$ don't know what models they used, and $I$ don't know what data they got to. So, their conclusions were based on information that $I$ wasn't privy to, and we just sort of like, oh, you know, a little surprised by some of the conclusions. But again, $I$ didn't have a way to know whether it was right or wrong, because $I$ wasn't privy to how they got there. That's the crux to determining whether a conclusion is right or wrong in data analysis, is how you got there.
Q. Are you saying the mayor's office didn't have access to TLC data when it wrote this report?
A. They did, but they also had access to additional data that Uber provided them, as part of an agreement with the mayor's office and Uber, that was like the precursor to this study.
Q. Are you saying that the mayor's office didn't discuss this study before
M. JOSHI - VOL II
publishing it with anyone in the $T L C$ ?
MS . GOLDBERG-CAHN :
Objection.
A. No. I didn't say that. They hired consultants, and the consultants and sometimes people from the mayor's office talked to the TLC about existing data, and TLC provided them with existing data.
Q. Who did they talk to at the TLC?
A. I don't remember specifically, but it would have been people in our policy department.
Q. Was it you?
A. I'm not in the policy department, so I would not ... and I don't recall being asked specific data questions by the consultants.
Q. Do you recall, after the study was published and you read it, saying any particular thing about it was incorrect or wrong?

MS. GOLDBERG-CAHN :
Objection. This is been asked and answered.
M. JOSHI - VOL II
A. I'm gonna reiterate what I said. I recall being surprised with their conclusions on some areas, not knowing whether they were right or wrong, because $I$ wasn't privy to how they reached those conclusions, meaning the underlying modeling and data that they were relying on.
Q. What surprised you?
A. I was surprised by the conclusion ... I have to look through it again, because I haven't looked at this for a long time. I'm gonna start on page five, which is the findings. And let me just review them, because $I$ know there were ... There are one, two, three, four, five. Five. No, more. Six findings.

MS. GOLDBERG-CAHN: Where are you?
A. I'm looking at page five.

MS. GOLDBERG-CAHN: Okay.
Q. I'll withdraw the question, so I don't waste time on this.
A. Okay.
Q. Looking again at page one, it says M. JOSHI - VOL II
... Again, the last paragraph on page one. It says, "With the quick arrival of a car at the tap of a button, the distinctions that yielded different regulatory treatment across black and yellow cars are less relevant, and the city must adapt its traditional frameworks to support the new entrants that do not squarely fit into traditional categories." Do you agree with that statement?

MS . GOLDBERG-CAHN :
Objection.
A. I don't have knowledge of what the references are in that statement. What they're referring to as traditional frameworks, what they're referring to as squarely fit, what they're referring to as "yielded different regulatory treatment," and I don't know what they're referring to as "adapt." So, I don't have enough knowledge to agree or disagree and form an opinion.
Q. Okay. Was that one of the statements that surprised you?
A. You asked me if $I$... I think my
M. JOSHI - VOL II
prior statement was that there was a finding that surprised me, and that $I$ was in the midst of looking through the findings, and then we moved on to something else.
Q. Right, and I'm asking if that statement was something that surprised you.
A. I don't remember focusing .. . like, having reactions to actually the way things were styled in writing. My attention, I think, would be more focused on what their findings and recommendations were. So I don't know that $I$ had a particular reaction to their choice of words.
Q. All right. Did you have any particular reaction to the substance of the statement, at the time?

MS . GOLDBERG-CAHN :
Objection.
A. I think what $I$ had trouble with is, I don't know the substance of the statement, really, because $I$ don't know how they're using some of these terms. So ...
Q. Yeah. Looking at page five... You've got that? Left hand column, second
M. JOSHI - VOL II
paragraph. It says, "Increases in e-dispatch trips are largely substituting for yellow taxi trips in the CBD, which" --

MS. GOLDBERG-CAHN: We don't see where you are, Mr. Ackman.

MR. ACKMAN: Page five, second paragraph, middle of the paragraph.

MS . GOLDBERG-CAHN: Oh. So, not the beginning.

Thank you.
Q. "Increases in e-dispatch trips are largely ... " Sorry.

MS. GOLDBERG-CAHN: Do You see what --

THE WITNESS: I think --
Q. You see the sentence that starts with [crosstalk]?

> MS. GOLDBERG-CAHN: Yeah, okay.
A. Increase. Yeah.
Q. The next two sentences. Do you agree with that statement?

MS. GOLDBERG-CAHN: Which

$$
\begin{gathered}
\text { M. JOSHI - VOL II } \\
\text { sentences? Which statements? } \\
\text { Q. Oh my God. I just told you exactly }
\end{gathered}
$$ which one.

MS. GOLDBERG-CAHN: I am trying to clarify the record, Mr. Ackman. You just read a half a sentence.
Q. Okay. I will read it again to you, because you don't seem to be able to follow.

MS. GOLDBERG-CAHN: Thank you.
Q. "Increases in e-dispatch trips are largely substituting for yellow taxi trips in the CBD." I'll tell you, CBD stands for Central Business District. "Because these edispatch trips are substitutions, and not new trips, they are not increasing BMT." Do you agree with that statement?

MS. GOLDBERG-CAHN :
Objection.
A. I don't know how they came to that conclusion, so $I$ can't agree or disagree with that statement. I don't know what they used for BMT. I just don't know the basis of the
M. JOSHI - VOL II
statement.
Q. Can you agree generally that the rise in the number of black cars is what caused the value of taxi medallions to crash?

MS. GOLDBERG-CAHN :
Objection.
A. I think there are many reasons underlying the decrease in medallion value, and competition from the black car sector, because passengers chose to use that sector, as opposed to using a yellow taxi, had an effect on the availability for service, which had an effect on the sales price on the secondary market.

MS. GOLDBERG-CAHN: Thank you. Oh.

What number was this 19? Oh.
MS. LERNER: What number are we on?

MS. GOLDBERG-CAHN: Yeah.
Was the study 18 ?
MR. ACKMAN: Yes.
MS. GOLDBERG-CAHN : Thank you.
M. JOSHI - VOL II

MS. LERNER: The study was 18. Yeah.

MS. GOLDBERG-CAHN: Thank you.
(Document marked Exhibit 19
for identification as of this date by the reporter.)
Q. I'm showing you a document marked Exhibit 19. Do you recognize that document?
A. I'm just trying to see ... It looks like it is an article dated January 8, 2019 . I'm just trying to see what publication it's from.
Q. It's from Newsweek.

MS. GOLDBERG-CAHN: Does it say that here?
A. I don't see Newsweek anywhere.
Q. Does it say it on the bottom.
A. Where is it? It says city and state dot com.

MS. GOLDBERG-CAHN: City and state, NY.com.

THE WITNESS: NY.com.
Q. Oh, wait. We gave you the wrong one.
M. JOSHI - VOL II

Sorry about that.
A. Okay. Do you want to keep this one as an exhibit?

MR. KAUFMAN: Yeah, keep it as an exhibit for now. Sorry about that.

THE WITNESS: Okay.
MS. GOLDBERG-CAHN: DO YOu
have a copy for -
MR. ACKMAN: Yeah.
MS . GOLDBERG-CAHN: Thank
you. I think we're at 20. Yeah.
(Document marked Exhibit 20
for identification as of this date by the reporter.)
A. Thank you.

Okay, so this one is ... It says www. newsweek.com, Cab Driver Kills Suicide Politician. It looks like that's the website, and it looks like ... I don't know the date. It says $2 / 16$ here, but then the photo says June 14th, 2017, so --
Q. Okay. Just flipping to the last page of the article ... Can you flip to the last
M. JOSHI - VOL II
page?
A. Yeah. Do you know the date of this article?
Q. I don't know exactly, but it's recently from Newsweek. But I'm just asking you about the last page, something you said.
A. So we know it's on or after June 14th, 2017? I don't know. Okay. MS. GOLDBERG-CAHN: MS.

LERNER: Can $I$ just ask a question for the record? Is this the complete article? I know sometimes things print oddly MR. ACKMAN: Yes.

MS . GOLDBERG-CAHN : MS.
LERNER: ... but this page says two of 16 , and three of 16 , then four of 16.

Just for the record.
MR. KAUFMAN: As far as we know, that's the whole article. That's the way it printed out.
A. So, you wanted me to go to the end of the article?
M. JOSHI - VOL II
Q. Right.
A. It says four of 16 , but $I$ guess that's the last page.
Q. Okay. Do you see the last paragraph, which begins, "As we have frequently acknowledged"?

MS. GOLDBERG-CAHN: That's in the middle of the page? That's not the last paragraph.

MR. ACKMAN: It's the last paragraph of the article, Michelle.

MS. GOLDBERG-CAHN: No, Mr. Ackman. It is not.

MR. ACKMAN: There's other links below it.

MS. GOLDBERG-CAHN: NO. LOOk at it.
A. No, it looks like there's an additional Uber and Lyft statement.
Q. Anyway, that's what we're looking at. The paragraph that begins, "As we have frequently acknowledged ... " Do you see that?
M. JOSHI - VOL II
A. Yes, I do.
Q. And do you see that it's reporting to quote you?
A. Yes, I do.
Q. Did you make that statement?
A. Yes, I did.
Q. Okay. I'll read the statement for the record. Quote, "As we have frequently acknowledged, with 50,000 more drivers and the same number of additional vehicles over the last four years, there's a clear over saturation of the for hire market. We understand that many of our licensees have been under tremendous pressure, due to this onslaught of competition from app-dispatched services," unquote, Commissioner Mira Joshi said in the statement. So, when it says it's a statement, does that mean it was a written statement given to Newsweek, or did they actually speak to you?

MS. GOLDBERG-CAHN : Objection.
A. I don't recall in this one, but often it's either. They ask me for a
M. JOSHI - VOL II
statement, and we have a conversation, or they email, and we send them a written statement over email.
Q. Either way, it's your statement?
A. Yeah. Either way, it's my statement.
(Document marked Exhibit 21
for identification as of this date by the reporter.)
Q. Okay. I'm showing you a document ... exhibit 21.

MS. LERNER: Do you have copies for that?

MS. GOLDBERG-CAHN: Yeah, I don't think we have them.

MS. LERNER: Thank you.
Q. Ms. Joshi, do you recognize this document?
A. It looks to be a copy of submitted testimony from me on intro 963, to the City Counsel of Transportation Committee.
Q. Is this your testimony?
A. It says it's my testimony, so I'm sure it is my testimony.
Q. Okay. How many is the term e-hail
M. JOSHI - VOL II
taxi to refer to Uber and Lyft and other similar services, and $I$ ask you, do you agree that the increased volume of e-hail taxis in the transportation market in New York City has lowered the value of the yellow medalion since the auctions?

MS . GOLDBERG-CAHN :
Objection.
A. Is there a correlation to this testimony?
Q. No, it's not from that. No, it's nothing to do with that testimony. We're done with that document.
A. Oh, you just handed me this document though.

To identify it as mine. Okay, so there's no questions --
Q. I have no questions about it.
A. Okay.
Q. Here's my question.

Do you agree that the increased volume of e-hail taxis in the transportation market in New York City has lowered the value of the yellow medallions since the auctions?
M. JOSHI - VOI II

MS . GOLDBERG-CAHN :
Objection. E-hail taxi meaning Uber and related?
Q. Right.
A. And we're going to object to that definition, but we understand that's what you were saying. I believe that the passengers choosing to use services like Uber and Lyft that previously used yellow taxis caused yellow taxi trips to decline, which had an effect on the value of the medallion.
Q. Effect in which direction?
A. Downward effect.
Q. Okay. Do you agree that the prices charged by Uber and other e-hail taxi services were often lower than the prices charged by medallion taxis in the time period since the auctions?

> MS. GOLDBERG-CAHN:

Objection.
A. There's only a brief period of time where the $T L C$ has gotten the actual fare information from Uber and Lyft, and $I$ believe that started only within the last, about half M. JOSHI - VOL II a year or so, so $I$ can't empirically tell you what the comparison is in fares charged to passengers through an Uber and Lyft versus yellow medallion metered fairs, because one we know with certainty and one we don't. There have been statements in the press that the Uber and Lyft announced that they're lowering their prices, and that they will as a result, the prices charged to passengers, be lower than the yellow taxi fare. So I know from those statements that there was lowering of prices, and the aim of the lowering those prices was to make it lower than the yellow taxi fare.
Q. But you don't know whether the Uber and Lyft fares in fact are lower than yellow taxi fares?

MS. GOLDBERG-CAHN :
Objection.
A. I don't have the depth of knowledge to know in each case that that's the case that every trip was actually lower than a yellow taxi fare.
Q. Not every trip. Was it often the
M. JOSHI - VOL II
case that the Uber and Lyft fares were less than yellow taxi fares?

MS . GOLDBERG-CAHN :
Objection.
A. That's their public statement.
Q. Okay, and you don't dispute it?
A. I don't have enough information to know whether it's right or it's wrong.
Q. Do you agree that one fundamental reason that e-hail taxis can provide service at a lower rate is because the price of medallion ride has been regulated to exceed the economic cost of production?

MS. GOLDBERG-CAHN :
Objection.
A. I don't know enough to answer that question. I don't know what the economic costs of production are.
Q. Okay. Do you agree that an e-hail taxi is able to provide service at a lower price in part because its drivers are subject to less stringent regulation?

MS . GOLDBERG-CAHN :
Objection. M. JOSHI - VOL II
A. I don't know the full economic expenses and revenue streams for those companies, so $I$ don't believe $I$ have enough information to accurately answer that question.
Q. Do you agree that major e-hail companies, such as Uber and Lyft are able to operate at a persistent loss due to financing obtained from the capital markets?

MS. GOLDBERG-CAHN :
Objections.
A. I don't have insight into the financing and the profit loss of companies like Uber and Lyft, so $I$ don't have enough specific knowledge to answer that question.
Q. Do you agree that the number of ehail taxi vehicles increases ... that as the number of e-hail taxi vehicles increases, the average number of rides provided by yellow taxis per day decreases?

MS . GOLDBERG-CAHN :
Objection.
A. I know that there has been an increase in the number of Uber and Lyft rides
M. JOSHI - VOL II
and a decrease in the number of medallion taxi rides.
Q. Is one causing the other?

MS . GOLDBERG-CAHN :
Objection.
A. There are multiple reasons for the cause of the rise on the one hand and the decline on the other. Passenger choice is one of them, and if a passenger chooses to take an Uber or a Lyft over a yellow taxi, that will have the effect of increasing the Uber and Lyft rides and decreasing the yellow taxi rides.
Q. Do you agree that the number of medallion taxi fares has declined as a result of the influx of Uber and Lyft in the New York market?

MS . GOLDBERG-CAHN:
Objection.
A. Medallion taxi, the fares have remained the same.
Q. When $I$ say fare ... Let me rephrase. Do you agree the number of medallion taxi trips has declined as Uber and Lyft have come

## M. JOSHI - VOL II

into the New York market?
MS . GOLDBERG-CAHN :
Objection.
A. During the years since Uber and Lyft, and Lyft wanted to come in illegally in first, after they agreed to come in legally when they were sued by us, since they've entered the market, their number of trips have gone up, and medallion taxi trips have gone down.
Q. Is one a result of the other?

MS . GOLDBERG-CAHN :
Objection.
A. I don't know in each individual case. Overarchingly, if you presume that there is a finite number of passengers, if they choose to take one service over the other, it will have a detrimental effect to the other service.
Q. Do you agree that the number of ehail taxi ... Sorry. Sorry. Do you agree that the increase in the number of e-hail taxi vehicles in the New York market reduced the daily revenue collected by yellow taxis?
M. JOSHI - VOL II

MS . GOLDBERG-CAHN :
Objection. We still don't know what you mean by e-hail taxi. We're just going to put that on the record.

MR. ACKMAN: I can find it for you, on the record.

MS. GOLDBERG-CAHN: But ehail taxi is a defined term in the $T L C$ regulations, and it doesn't match the one that you're giving.

MR. ACKMAN: There is none in the $T L C$ regulations, counsel.

MS. GOLDBERG-CAHN: There is.

MR. ACKMAN: No there isn't, but I've already defined it, Uber and Lyft and similar services.

MS. GOLDBERG-CAHN: Fine, Uber and Lyft as FHV, dispatch services.

MR. ACKMAN: Whatever you M. JOSHI - VOL II say.

MS . GOLDBERG-CAHN: Thank you.

MR. ACKMAN: But I've defined it. You can define it your own way, but that's not what $I$ mean. Anyway, I'll repeat the question.
Q. Do you agree that the increase in the number of e-hail taxis in the New York market reduced the daily revenue collected by yellow taxis?

MS. GOLDBERG-CAHN:
Objection.
A. The increase in popularity of services like Uber and Lyft, which means passengers are often times using them instead of a yellow taxi, means the revenue that the passenger would have spent on the yellow taxi, is being spent in the Uber and Lyft market, and that has a negative effect on the overall fare box for the yellow taxis.
Q. In other words, you agree?

MS . GOLDBERG-CAHN :
M. JOSHI - VOL II

Objection.
A. I don't agree because I don't agree with your definition of e-hail taxi.
Q. Do you agree that taxi revenues are highly correlated with the value of a taxi medallion?

MS . GOLDBERG-CAHN :
Objection.
A. Taxi revenues are based on service. So the service dictates value. If people are taking that service a lot and it's popular, generally the value of that service provider goes up.
Q. So do you agree that when taxi revenues go up, taxi medallion prices tend to go up?
A. That's a second conclusion you're asking me to make, and $I$ don't know how banks value taxi medallions. They've always had access to trip information, $I$ don't know to the extent that they've watched the ups and downs and trip volume to make determinations about valuation.
Q. So you're not aware of a correlation
M. JOSHI - VOI II
between taxi revenue and medallion values?
MS . GOLDBERG-CAHN :
Objection.
A. I'm aware that banks said they should have been looking at trip trends and trip volumes all along.
Q. I'm not asking what banks are looking at or should have been looking at. I'm asking if you agree that there's a correlation between taxi revenues and medallion prices?

MS. GOLDBERG-CAHN: Same objection.
A. I don't know because $I$ am not $a$ lender and $I$ don't make lending decisions and asset value decisions.
Q. I'm asking about [crosstalk] --
A. As a matter of common sense, if a service is popular, the service provider is in a better financial situation.
Q. Do you agree that when the revenue produced from the driving of a taxi increases, so does the value of a medallion? MS. GOLDBERG-CAHN : M. JOSHI - VOL II Objection.
A. I don't know how banks, lenders, purchasers, and buyers value medallion, so I can't tell you that. I can tell you that increases in service make the service provider more valuable.
Q. I'm sorry, do you hear my question as having to do with lenders and banks?

MS. GOLDBERG-CAHN: Mr.
Ackman, strike that as
argumentative.
MR. ACKMAN: I'm asking.
MS. GOLDBERG-CAHN: What is
the question?
Q. Why are you talking about lenders and banks? I'm not asking you about lenders and banks. I'm asking simply, do you agree that taxi revenues are highly correlated with the value of a medallion.

MS. GOLDBERG-CAHN:
Objection.
Q. Actually, I already asked that. Are you agreeing ... do you agree or not, that when the revenue produced from driving a taxi
M. JOSHI - VOL II
increases so does the value of a medallion?
MS. GOLDBERG-CAHN: Same objection.
A. The value of a medallion is something that $a \operatorname{bank}$ or a lending institution or a buyer or a seller makes at the point they decide whether they want to lend or transact, and $I$ don't know what those individuals look at. I would presume they look at fare box and trip, but they haven't historically always done that.
Q. Let me ask you this, how do you know they haven't done that?
A. Banks have told me that they did not exercise the due diligence that they should have exercised in giving out loans.
Q. Banks told you they didn't exercise proper due diligence?
A. There has been a couple occasions, and $I$ don't recall which banks and when, where the comments have been made that the banks, some banks $I$ guess, did not look at the available public information that was on our website about trip volumes and fare box
M. JOSHI - VOL II
when making financial decisions.
Q. And bankers told you this?

MS . GOLDBERG-CAHN :
Objection.
A. I just said $I$ don't recall specifically, they were people representing banks, $I$ don't know if they were bankers, and I don't recall who it was.
Q. You don't know if they were bankers, and you don't know if they were people representing banks?
A. They may have been either, I don't know which one.
Q. But you don't know who they were?
A. Yeah.
Q. Okay. Could they have been someone who had no position in a bank, whether representing or working in the bank?

MS . GOLDBERG-CAHN:
Objection.
A. I don't know, maybe.
Q. Okay. You do agree that the value of taxi medallions has declined since early 2014 ?
M. JOSHI - VOL II

MS . GOLDBERG-CAHN:
Objection. We have gone over this again and again.

MR. ACKMAN: It's a preface to another question.

MS. GOLDBERG-CAHN: Then
just ask the next question.
MR. ACKMAN: Because then she'll say, "I don't understand what you mean," which is what she tends to do. So I'm trying to make the discussion clear by giving an introductory question.

MS. GOLDBERG-CAHN: So I
answer the same thing she's answered 15 times?
Q. You can answer that.
A. Could you repeat the question?
Q. Do you agree that the value of taxi medallions have declined since the beginning of 2014?

MS. GOLDBERG-CAHN: Same objection.
A. Are you referring to the price at
M. JOSHI - VOL II
which transactions and secondary market ... prices for medallions on the secondary market?
Q. Yes.
A. Yes, prices on the secondary market have declined since 2014 .
Q. And you realize that taxi medallions have been sold on secondary market since the 1930 s , correct?

MS . GOLDBERG-CAHN :
Objection.
A. I would have to verify that. I know they've been sold on the secondary market for decades. I don't know the exact year of the start date of their sale in the secondary market.
Q. Well you've testified with the Hoss Act, correct?

MS. GOLDBERG-CAHN :
Objection.
A. I don't specifically recall. I'm sure $I$ have.
Q. Okay, so you do agree that taxis have been sold on the secondary market for at
M. JOSHI - VOL II
least ... for decades, correct?
A. Yes.
Q. Certainly since, say the 1970 s?
A. Yes.
Q. Okay. Has there been any period in which the value of medallion has declined as much as it has declined since the beginning of 2014 till 2019?

MS . GOLDBERG-CAHN:
Objection.
A. I would have to verify by looking at them. I know that there's been highs and lows before, and that the highs may not have been as high, and the lows may not have been as low, but just like $I$ don't believe there was a time period where the prices went up so quickly, there probably was not a time period where they came down so quickly as well.
Q. Do you agree that when the revenue from a taxi declines, so too does the value of a medallion?

MS. GOLDBERG-CAHN :
Objection. I think we've been over this several times.
M. JOSHI - VOL II
A. So service means that the taxis out there picking up fares and generating revenue. And if there is service and people are using that service, it generates revenue, and $I$ assume that the generation of revenue makes lenders and purchasers place more value on the asset.
Q. Right. But I'm asking when the revenue from a taxi declines, does that cause the value of a medallion to decline?

MS. GOLDBERG-CAHN :
Objection.
A. That's a decision that's made by a bank or a lender.
Q. So you don't know?
A. The value is the value that it's ... For the city, the value of the medallion is its ability to be on the street and pick up hails. Our interest is making sure that, to the extent possible, we could give people opportunities and take away prohibitions from them being able to provide service. If you're talking about the sale price, that is dictated by what banks and lenders. I mean,
M. JOSHI - VOL II
often people tell me the price is dictated by whether or not a lender will provide financing. If they won't provide financing, it's a cash deal. That's a completely different transaction price than a finance deal.
A. So it really depends on the structure of the transaction.
Q. All right. Do you agree that as the number of e-hail taxis increases, it leads to a decline in the rides in yellow taxis, which in turn reduces their fare box revenue?

MS. GOLDBERG-CAHN:
Objection.
A. Uber and Lyft becoming popular, passengers choosing to take them as opposed to yellow medallion taxis, means that yellow medallion taxis have less trips, which means they're bringing in less revenue.
Q. So you do agree?

MS. GOLDBERG-CAHN :
Objection.
A. I'm sticking to my statement.
Q. Do you agree that the decline in the
M. JOSHI - VOL II
value of taxi medallions since early 2014 was caused as a general matter by the increase in the number of e-hail taxis?

MS. GOLDBERG-CAHN :
Objection.
A. Passengers choosing to patronize services like Uber and Lyft, where they previously would have patronized the yellow taxi market, meant that the yellow taxi market lost trips, which in turn created a decline in revenue.

MR. ACKMAN: Let's take a quick break.

THE VIDEOGRAPHER: The time is 11:26. We are off the record.
(Whereupon, a short recess was taken.)

THE VIDEOGRAPHER: The time is 11:34. We are on the record.

MR. ACKMAN: Okay, we have no further questions.

MS . GOLDBERG-CAHN: Thank you.

THE WITNESS: Excellent,
M. JOSHI - VOL II thank you.

THE VIDEOGRAPHER: Here ends
media unit number two. This concludes the video recorded deposition of Meera Joshi, taken by the plaintiffs on Friday, March first, 2019 .

The time is 11:35. We're
going off the record.
(Whereupon, the deposition
of Meera Joshi was concluded, at 11:35 a.m.)

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$O F$
D E P O N ENT STATE OF $\qquad$ :ss

COUNTY OF $\qquad$ )

I, MEERA JOSHI, hereby certify that I have read the transcript of my testimony taken under oath in my deposition of March 1, 2019; that the transcript is a true, complete and correct record of what was asked, answered and said during this deposition, and that the answers on the record as given by me are true and correct. MEERA JOSHI

SUBSCRIBED AND SWORN BEFORE ME THIS $\qquad$ DAY OF $\qquad$ , 20119.

Notary Public
My Commission Expires: $\qquad$


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